

La Motte
Château Lagrange
Villa Maria
Château Coutet
Cakebread
Rupert & Rothschild

De Wetshof

Château
Carbonnieux

Château Cos d'Estournel
Champagne Philipponnat
Champagne Taittinger

Decanter

FINE ★ WINE

ENCOUNTER

**Saturday 19 & Sunday 20
November 2011**

The Landmark Hotel, London NW1

Château Cantemerle
Chapoutier

Vignobles Fayat / Château La Dominique

Moët & Chandon

Château Greysac

Weingut Martin Wassmer



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
Welcome

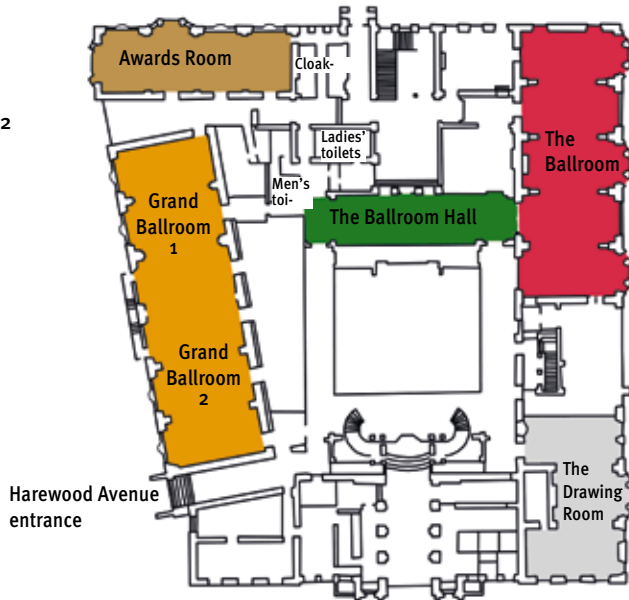
The *Decanter* team would like to wish you a very warm welcome to the 2011 Decanter Fine Wine Encounter. This event showcases a stunning array of wines, giving you the chance to discover the regional variations of each wine-producing area.

We are delighted that so many producers have flown over in person to present their wines and would like to thank them for travelling so far to make this event a success. We would also like to thank our loyal sponsors EFG, Riedel, San Pellegrino and Acqua Panna for their continued support.

We hope that you enjoy today's event and look forward to welcoming you to the next Decanter Great Spanish Fine Wine Encounter on 18 February 2012 where you can discover a wide range of the finest wines from Spain.

Sophia Dempsey
Decanter publisher

-  Grand Ballroom 1&2
-  Award Room
-  The Ballroom Hall
-  The Ballroom
-  The Drawing Room



Marylebone Road

***Decanter* would like to thank our sponsors for the 2011 DFWE**

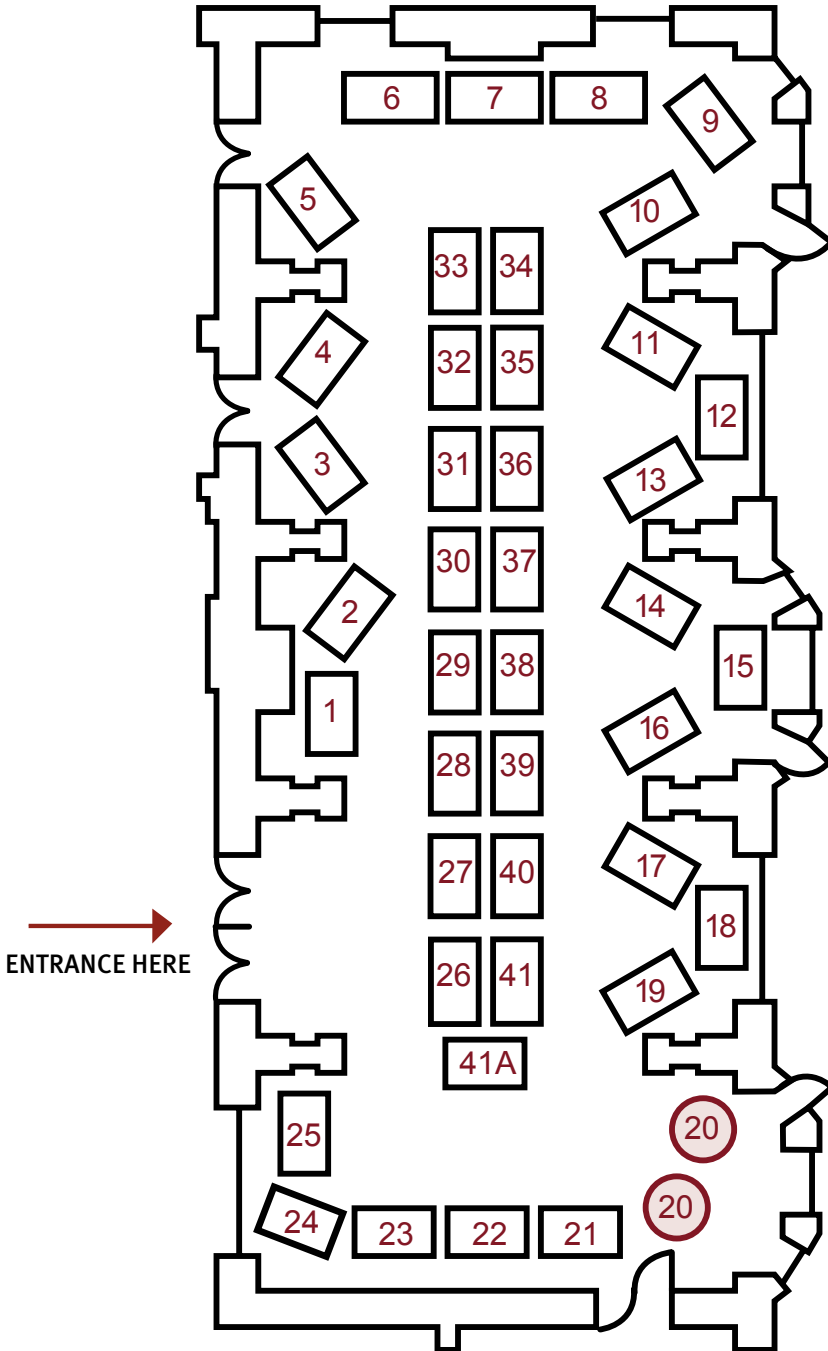
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The Decanter Fine Wine Encounter has been organised by *Decanter* magazine, Blue Fin Building, 110 Southwark Street, London, SE1 0SU. Every care has been taken in compiling the contents of this publication but the proprietors assume no responsibility in the effects arising therefrom. (IPC Media 2011).

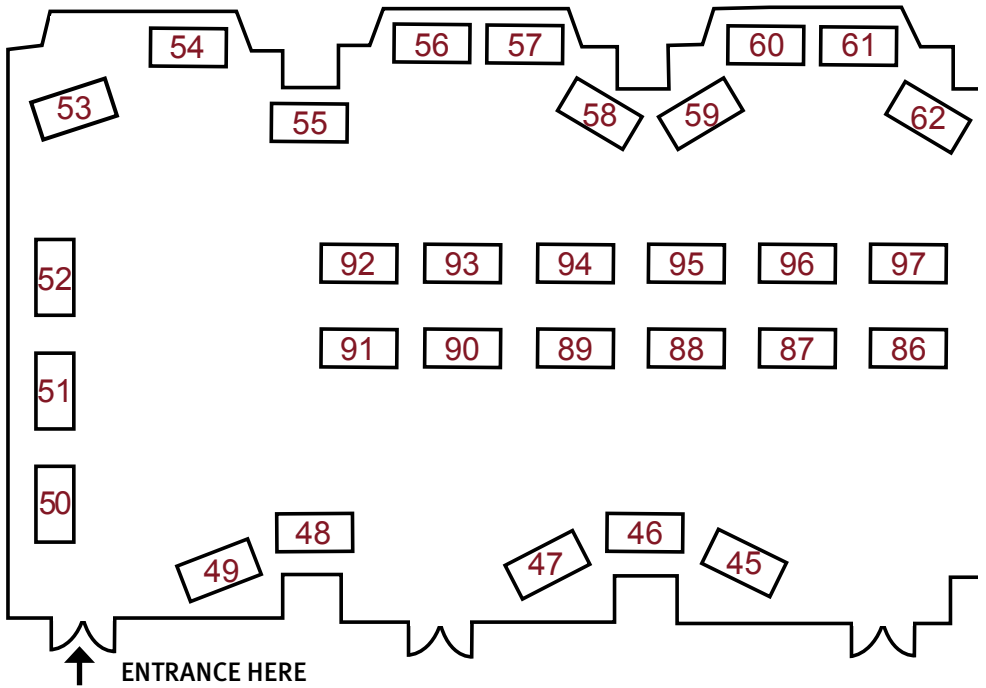
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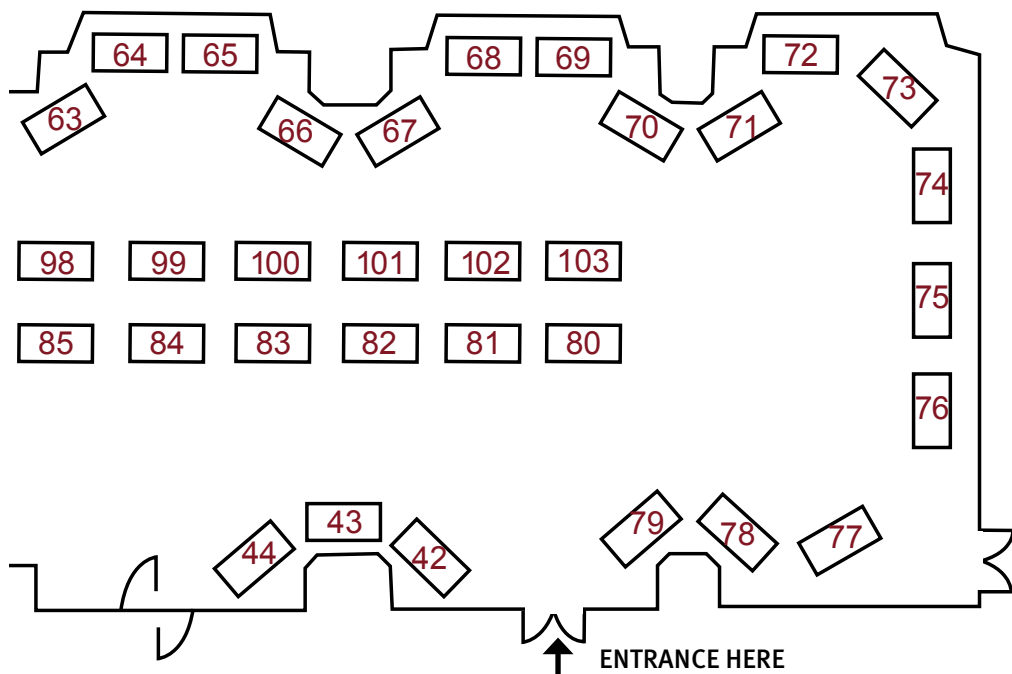


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www.glenellyestate.com


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BACALHÔA
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T. +351 21 219 80 60
F. +351 21 219 80 66
E. info@bacalhoa.pt



Bacalhôa Wines of Portugal, founded in 1922, initially held the name João Pires & Filhos. The company invested heavily in viticulture and advanced winemaking techniques during the seventies, thus becoming a model company for the production of high quality Portuguese wines.

Traiteur Français – French caterer

240 Fulham Road
London SW10 9NA
www.traygourmet.com
info@traygourmet.com



Tray Gourmet has been a French caterer in London for the past 20 years, delivering delicious fare to weddings, product launches, breakfasts and diner parties. It works closely with its customers to create a unique menu suitable for each event, taste and budget. You will be able to speak to Nicolas at the fair about any requirement you may have in the near future.

Tray Gourmet French Delicatessen in Fulham Road is now 13 years old and provides a huge range of French products imported weekly from France: French Yogurt (La Laitiere, Danone, Danette, Petits Suisses, Fromage Frais), a range of AOP Cheese from all around France (Brie de Meaux, Reblochon, Roquefort, Valencay), biscuits and a great range of products from the South West of France.

Tray Gourmet imports directly from a supplier near Pau a fantastic range of foie gras, confit, cassoulet and patés. The company Laguillon has received Gold and Silver awards for the quality of its foie gras for the past 15 years.

Tray Gourmet also sells a range of foie gras freshly produced by a French chef in the UK which has also received a Taste Award for the high standard of his artisan production.

Come and have a taste of some of these delights and you can benefit from our special offer just before Christmas.

Wine-Archive

– The visual world of wine

After 30 years of collecting prints of wine, Wine-Archive is pleased to offer a wide selection of prints dated from 1600–1920 printed in fade-free inks on art paper. Subjects include humour, maps, topography, ephemera, Victorian music covers, etc.

These prints are fun and decorative. We have more than 1,000 of which about 700 are available on the website. See them on *www.wine-archive.com*.



www.wine-archive.com
info@wine-archive.com
tel. (00 44)0208 748 0968
mob. 07971 496588

Laurenz V

Region	Kremstal & Kamptal – Austria
Telephone	+43 152 247 910
Email	info@laurenzfive.com
Website	www.laurenzfive.com
Person on stand	Laurenz Maria Moser

- 1 Charming Grüner Veltliner (magnum) 2010
- 2 Charming Grüner Veltliner (magnum) 2009
- 3 Charming Grüner Veltliner (magnum) 2005
- 4 Silver Bullet Grüner Veltliner (500ml) 2009
- 5 Friendly Grüner Veltliner 2010
- 6 Laurenz und Sophie Singing Grüner Veltliner 2010
- 7 Malteser Ritterorden Blickenberg Spätlese 1979

LAURENZ V is the only producer to focus entirely and exclusively on Austria's ambassador grape Grüner Veltliner. The vision of winemaker Laurenz Maria Moser V and his two partners is to help to establish Grüner Veltliner as one of the best white wines in the world.

UK Agent Bibendum

Esterházy Wein

2

Burgenland – Austria
 +43 268 263 348
 wein@esterhazy.at
 www.esterhazywein.at
 Elisabeth Kamper

Region
 Telephone
 Email
 Website
 Person on stand

Föllig Blaufränkisch 2009 1

Estoras Grüner Veltliner 2010 2

Estoras Sauvignon Blanc 2010 3

Pinot Noir Classic 2010 4

Zweigelt Classic 2010 5

Beerenauslese 2009 6

Trockenbeerenauslese 2009 7

Eiswein 2009 8

The centuries-old cultural achievements of the House of Esterházy in the region of the Pannonian plain are well known. Winemaking also has a long tradition; the House of Esterházy has devoted itself to growing wine in Burgenland since the 17th century. In 65ha of vineyards the Esterházy family produces traditional Austrian varieties as well as international ones with great success. In 2006 a new state-of-the-art winery was erected in Trausdorf, Burgenland.

Tanners of Shrewsbury

UK Agent

3

Martin Wassmer

Region	Baden – Germany
Telephone	+49 763 315 292
Email	wassmer-krozingen@t-online.de
Website	www.weingut-wassmer.de
Person on stand	Martin Wassmer

- 1 SW Sauvignon Blanc Spätlese Schlatter Maltesergarten (dry) 2010
- 2 SW Chardonnay Barrique QbA (dry) 2010
- 3 SW Grauburgunder Barrique QbA (dry) 2010
- 4 Pinot Noir Schlatter Maltesergarten Barrique QbA (dry) 2008
- 5 SW Pinot Noir Schlatter Barrique QbA (dry) 2008
- 6 SW Pinot Noir Schlatter Barrique QbA (dry) 2007
- 7 GC Pinot Noir Schlatter Maltesergarten Barrique QbA (dry) 2009
- 8 Muskateller Kabinett (naturally sweet) 2010

The winery is located in Baden, in the south of Germany (with the same latitude as Burgundy). Martin Wassmer's passion belongs mainly to the Pinot Noir. The wine grows on extreme steep hillsides. The fermentation happens naturally in open oak barrels and the wine matures in barriques for one year. Try our wines and feel the sunny South of Germany.

UK Agent Please ask on stand for details

Domaines Schlumberger

4

Alsace – France
 +33 3 89 74 27 00
 severine@domaines-schlumberger.com
 www.domaines-schlumberger.com
 Severine Schlumberger, Mark Bingley MW (Saturday)
 & Mark Leveson-Gower (Sunday)

Region
 Telephone
 Email
 Website
 Person on stand

Les Princes Abbés Pinot Blanc 2008 1

Les Princes Abbés Riesling 2006 2

Riesling Grand Cru Saering 2007 3

Les Princes Abbés Pinot Gris 2008 4

Pinot Gris Grand Cru Kitterlé 2007 5

Les Princes Abbés Gewurztraminer 2007 6

Gewurztraminer Grand Cru Kessler 2005 7

Cuvée Christine Gewurztraminer Vendanges Tardives 2006 8

In 1810, Nicolas Schlumberger established vineyards on the sunny slopes of Guebwiller in the region of Alsace. Seven generations later Domaines Schlumberger is still a family-run, award-winning estate and is the owners of the largest grand cru area in Alsace.

Maisons Marques et Domaines
 The Wine Society, Tanners, Harrods,
 Soho Wine Supply, Cambridge Wine Merchants,
 Slurp

UK Agent
 Principal UK Stockists/Retailers

5 Moët & Chandon

Region Champagne - France
Telephone
Email
Website www.moet.com
Person on stand Rachel Child

- 1 Moët & Chandon Imperial NV
- 2 Moët & Chandon Grand Vintage 2002
- 3 Moët & Chandon Rosé NV

The House of Moët & Chandon was founded in Epernay in 1743 by Claude Moët. But it was his grandson Jean-Remy, who transformed his legacy into a symbol of splendour, pleasure and prestige. Since then Moët & Chandon has become the best-loved Champagne in the world, at the heart of celebrations everywhere.

UK Agent Moët-Hennessy UK
Principal UK Stockists/Retailers Widely available

Château Carbonnieux

6

Bordeaux – France
+33 5 57 96 56 20
info@chateau-carbonnieux.fr
www.carbonnieux.com
Philibert Perrin

Region
Telephone
Email
Website
Person on stand

Château Carbonnieux Blanc 2008 1

Château Carbonnieux Rouge 2008 2

Château Tour Léognan Blanc 2010 3

Croix de Carbonnieux Rouge 2009 4

Château Le Sartre Rouge 2008 5

Château Le Sartre Blanc 2009 6

Château Carbonnieux dates back to the 12th century.

Please ask on stand for details
Nicolas, Berry Bros & Rudd, Waitrose

UK Agent
Principal UK Stockists/Retailers

Château Giscours

Region	Bordeaux – France
Telephone	+33 5 57 97 09 09
Email	giscours@chateau-giscours.fr
Website	www.chateau-giscours.fr
Person on stand	Laure Bastard

- 1 Château Giscours 2006
- 2 Château du Tertre 2006
- 3 Château Duthil 2008
- 4 Caiarossa 2007

The first written reference to the domain of Giscours, a deed confirming the sale of the estate for £1,000, dates from 1330 and refers to a fortified keep. Records of Giscours' vineyards go back to 1552. Subsequent owners came and went. The most noteworthy was the Count de Pescatore, a leading Parisian banker. In 1847, he was responsible for laying the first stone of the château that still exists today. It was built to receive Empress Eugénie in the Renaissance style to which she was accustomed. 1855 was another landmark year, in which the wine of Château Giscours was officially recognised as a 3rd growth. In 1995, the Société d'Exploitation was acquired by Eric Albada Jelgersma. He immediately began investing in vineyard and cellar renovation. He also put together a new winemaking team in the spirit of generations of winegrowers who made this estate the famous great growth it is today.

UK Agent

Principal UK Stockists/Retailers

Please ask on stand for details

Berry Bros & Rudd, Direct Wines, Farr Vintners, Bibendum, Aveyrs, The Wine Society

Château Laroque

8

St Emilion – France
+33 5 57 24 77 28

Region
Telephone
Email

www.chateau-laroque.com
Xavier Beaumartin

Website
Person on stand

Château Laroque 2001 1

Château Laroque 2006 2

Château Laroque 2008 3

Chateau Laroque has belonged to Beaumartin family since 1935.

Grands Chais de France
Waitrose

UK Agent
Principal UK Stockists/Retailers

Bisol

Region	Veneto – Italy
Telephone	+39 042 390 0138
Email	info@bisol.it
Website	www.bisol.it www.jeio.it
Person on stand	Roberto Cremonese

- 1 Jeio, Spumante Brut, Valdobbiadene Prosecco Superiore NV
- 2 Crede, Spumante Brut, Valdobbiadene Prosecco Superiore 2010
- 3 Cartizze, Spumante Brut, Valdobbiadene Superiore di Cartizze 2010
- 4 Jeio, Spumante Brut Rosè NV
- 5 Talento, Metodo Classico Pas Dosé Extra Brut 2002

The Bisol family has been making wine since the 16th century. Today our vineyards of 125ha are spread out over 35 plots in the steep Valdobbidene hills, the most prestigious Prosecco area. We are one of the few companies that directly manages the entire winemaking process: from the grape to the glass.

UK Agent	Bibendum
Principal UK Stockists/Retailers	Harrods, Whole Foods, Fresh and Wild, Caviste, Slurp, Swig

Château Cantemerle & Château Greysac

10

Medoc – France
 +33 5 56 73 26 56/+33 5 57 97 02 82
 info@greysac.com/cantemerle@cantemerle.com
 www.greysac.com/www.cantemerle.com
 Stéphane Pariaud and Laurence Dufau

Region
 Telephone
 Email
 Website
 Person on stand

Château Greysac 2006 1

Château Greysac 2008 2

Château Greysac 2009 3

Château Cantemerle 2007 4

Château Cantemerle 2009 5

Allées Cantemerle 2007 6

Owned by the Agnelli family, member of the Union des Grands Crus de Bordeaux, Château Greysac produces a great, elegant and remarkably textured wine with full, opulent aromas.

Château Cantemerle, a 190ha property owned since 1981 by a major French insurance company, produces complex, balanced, and refined wines.

Château Greysac: Majestic, Justerini & Brooks
 Château Cantemerle: Bibendum, Berry Bros,
 Farr Vintners, Fine & Rare

UK Agent
 Principal UK Stockists/Retailers

Cos d'Estournel

Region	St-Estèphe – France
Telephone	+33 5 56 73 15 50
Email	estournel@estournel.com
Website	www.estournel.com
Person on stand	Géraldine Santier & Marie-Elisabeth Campadieu

- 1 Cos d'Estournel 2008
- 2 Pagodes de Cos 2007
- 3 Goulée 2008
- 4 Hetszolo, 5 Puttonyos 2001

Cos d'Estournel is a 91-hectare vineyard situated in St-Estèphe. It was founded in 1790 by Louis-Gaspard d'Estournel. Its oriental château, so unique in Bordeaux, was built under the ownership of Louis d'Estournel, as a way to celebrate his far east success. Michel Reybier is the new owner of Cos d'Estournel.

UK Agent

Berry Bros & Rudd

Château Phélan-Ségur

12

Bordeaux – France
+33 5 56 59 74 00
phelan@phelansegur.com
www.phelansegur.com
Fabrice Bacquey

Region
Telephone
Email
Website
Person on stand

Château Phélan-Ségur 2001 1

Château Phélan-Ségur 2003 2

Frank Phélan 2008 3

Château Phélan-Ségur has proudly overlooked the Gironde estuary since the early 19th century. Founded by Irishman Bernard Phélan, it was developed by his son, Frank. The wines are famous for their elegance, finesse and balance. Owned by the family-owned Gardinier group, which specialises in luxury hotels and restaurants, Phélan-Ségur has raised the art of hospitality to new heights.

Corney & Barrow, Berry Bros & Rudd,
Justerini & Brooks, Marc Fine Wines, David
Roberts, Harrods

UK Agent

Principal UK Stockists/Retailers

13 Château Sociando-Mallet

Region	Bordeaux – France
Telephone	+33 5 56 73 38 80
Email	info@sociandomallet.com
Website	www.sociandomallet.com
Person on stand	Pascale Roby

1 Château Sociando-Mallet 1999

2 Château Sociando-Mallet 2005

3 Jean Gautreau 2000

Owned by Jean Gautreau since 1969, this 85ha Médoc estate is located in St-Seurin-de-Cadourne, 10km north of Pauillac. The Sociando-Mallet wines are well-known for their high level of quality, which allow them to compete every year with the famous grands crus classés.

UK Agent Please ask on stand for details

Château Bastor-Lamontagne & Chateau Beauregard

Sauternes & Pomerol – France

+33 5 56 63 27 66

bastor@bastor-lamontagne.com

www.bastor-lamontagne.com / www.chateau-beauregard.com

Michel Garat

Region

Telephone

Email

Website

Person on stand

Château Bastor-Lamontagne, Sauternes 1988 1

Château Bastor-Lamontagne, Sauternes 2007 2

Château Bastor-Lamontagne, Sauternes 2009 3

Château Beauregard, Pomerol 2008 4

Château Beauregard, Pomerol 2009 5

Sauternes, Pomerol, Graves, Lalande de Pomerol – names which are charged with tradition, history, and also pleasure for wine enthusiasts. Four terroirs for four wine estates, but in each there is the very same pursuit of authenticity and style in the wines of our estates. Respect for our terroirs and the individuality of the appellations guide us in our technical approaches, without us abandoning any of the traditions which have made the wines of Bordeaux so famous, but without neglecting either.

Please ask on stand for details
Waitrose, AG Wines, We Love Fine Wines, Millesima,
Chateau Online

UK Agent
Principal UK Stockists/Retailers

15 Château Lagrange

Region	St-Julien – France
Telephone	+33 5 56 73 38 38
Email	chateau-lagrange@chateau-lagrange.com
Website	www.chateau-lagrange.com
Person on stand	Charlotte Denjean

1 Les Fiefs de Lagrange 2006

2 Château Lagrange 2008

3 Château Lagrange 2006

4 Château Lagrange 2000

Chateau Lagrange's vineyard, located on two gunzian slopes and classified as a third growth, stretches across 117 hectares in a single block in St-Julien. From the meticulously managed vineyard and the plot-by-plot vinification of Cabernet Sauvignon, Merlot and Petit Verdot, an elegant, powerful wine with excellent ageing potential is born each year. Bruno Eynard and his team respect the environment while welcoming wine lovers and enhancing this truly unique place.

UK Agent

Please ask on stand for details

Château Faugères

16

St-Emilion – France
 +33 5 57 40 34 99
 info@chateau-faugeres.com
 www.chateau-faugeres.com
 Alain Dourthe

Region
 Telephone
 Email
 Website
 Person on stand

Château Péby-Faugères, St-Emilion 2008 1

Château-Faugères, St Emilion 2008 2

Château Cap de Faugères, Côtes de Castillon 2008 3

Château de Chambrun, Lalande de Pomerol 2008 4

Sauternes, Pomerol, Graves, Lalande de Pomerol – names which are charged with tradition, history, and also pleasure for wine enthusiasts. Four terroirs for four wine estates, but in each there is the very same pursuit of authenticity and style in the wines of our estates. Respect for our terroirs and the individuality of the appellations guide us in our technical approaches, without us abandoning any of the traditions which have made the wines of Bordeaux so famous, but without neglecting either.

Please ask on stand for details
 Waitrose, Cambridge Wine Merchants, Principal UK Stockists/Retailers
 Revelstoke Wines, Bristol Fine Wine, Farr
 Vintners, Fine & Rare

UK Agent

Principal UK Stockists/Retailers

17 Château Marquis d'Alesme

Region Margaux, Médoc – France
Email marquis@chateau-marquis-dalesme.fr
Website www.chateau-marquis-dalesme.fr www.chateau-labegorce.fr
Person on stand Marjolaine Maurice De Conick & Delphine Dariol Kolasa

1 Château Marquis d'Alesme 3 ème Grand Cru Classé 2008

2 Château Labégorce Margaux 2000

Owned by the Perrodo family, Château Marquis d'Alesme and Château Labégorce represent 85 hectares of vines . Traditional methods in the vineyard and in the cellar make both châteaux a reference in the Margaux area.

UK Agent Please ask on stand for details
Principal UK Stockists/Retailers Berry Bros & Rudd, Direct Wines, Farr Vintners

Château d'Issan

18

Margaux – France
 +33 5 57 88 35 91
 issan@chateau-issan.com
 www.chateau-issan.com
 Marie-Hélène Dussech

Region
 Telephone
 Email
 Website
 Person on stand

Blason d'Issan 2008 1

Château d'Issan 1999 2

Château d'Issan 2003 3

Château d'Issan 2004 4

Originally owned by the family Cruse in 1945, today Issan extends over 110ha of land, 53ha of which are vineyards. The château itself, a magnificent 17th century building, is surrounded by the vineyards gently sloping to the river, thus ensuring the most important and natural soil drainage. Quality remains the main priority throughout every single phase of production. Issan's terroir demands the very best, but rewards enormously. This philosophy will guide the team through the next 100 vintages!

Please ask on stand for details

UK Agent

19 Château Corbin

Region St-Emilion – France
Telephone +33 5 57 25 20 30
Email contact@chateau-corbin.com
Website www.chateau-corbin.com
Person on stand Anabelle Cruse Bardinet

1 Château Corbin 2009

2 Château Corbin 2007

3 Château Corbin 2006

Château Corbin is a grand cru classé, which includes 13ha of Merlot (80%) and Cabernet Franc (20%). It is a family estate owned by Sébastien et Anabelle Bardinet (4th generation of the family). It is located on the border of St-Emilion and Pomerol.

UK Agent

Please ask on stand for detail

Pomerol Séduction *Showcase*

20 November, from 1.30pm to 4.30pm – don't miss it!

*Uniting the prestigious wines of Pomerol Séduction
and the scents of perfumes elaborated by Annick Goutal*

Showcasing wines from:

Château Beauregard, Château Clinet, Clos du Clocher, Château La
Conseillante, Château Gazin, Château Mazeyres, Château Petit-Village,
Château Rouget, Château Vieux Maillet



© Pomerol Séduction - 2011

From left to right, front: Marie-Louise Schÿler, Ch. Petit-Village; Isabelle Doyen, Parfums
Annick Goutal; Camille Goutal, Parfums Annick Goutal; Denise Van der Meer, Ch. Clinet
From left to right, 1st row: Inès de Baillencourt, Ch. Gazin; Jacques Guillot, Ch. Vieux Maillet;
Jean-Baptiste Bourotte, Clos du Clocher
From left to right, 2nd row: Edouard Labruyère, Ch. Rouget; Vincent Priou, Ch. Beauregard;
Jean-Michel Laporte, Ch. La Conseillante; Alain Moueix, Ch. Mazeyres

20 *Explore the sensory connection between Pomerol's finest wines and scents of perfumes elaborated by Annick Goutal*

Experience the sensation for yourself!

Who better than Isabelle Doyen, a creative mind behind Annick Goutal perfume, to help us understand the vision uniting them with the prestigious wines of Pomerol?

Explore the parallels between winemaking and perfume-making while reinterpreting how to taste wine in a new and radical way.

From the silky tannins of Pomerol wines to the enticing floral aromas of Parfums Goutal; wines and perfumes all have unique characteristics that make them powerful means of seduction.

The elegant nectars of Pomerol and the magical elixirs of Parfums Goutal are two complementary expressions of harmony and excellence, far beyond the homogenised commercial standards of the day.

The 2009 vintage

2009 was a remarkable year for Pomerol, producing wines as concentrated as, yet even more elegant than, the 2005 vintage. Thanks to the superb conditions all season long, the vines flourished. The summer was warm, but not too dry and a glorious September helped the fruit stock up on sugars, anthocyanins and aromas.

The Pomerol Séduction wines are made up of mostly Merlot, with Cabernet Franc providing a fresh, fruity balance. The very distinct tannins are blended so remarkably well that the wine may be enjoyed straightaway or laid down. The clay soils of Pomerol grow full and concentrated grapes, while the gravelly soils contribute to the elegance and length.

Press contact: Marie-Louise Schyler
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Pomerol Séduction

21

Pomerol – France

Region
Telephone
Email
Website
Person on stand

Château Clinet 2008 1

Château Vieux-Maillet 2008 2

Château Rouget 2008 3

Château Beaugard 2008 4

Clos du Clocher 2008 5

Pomerol Seduction was created in 2007 by nine producers wishing to share their passion for wine. To comply with Pomerol's high-end standards, this association is based on two fundamental values: outstanding quality of wine and dynamism of its winemakers or owners. Châteaux Beaugard, Clinet, Clos du Clocher, Gazin, La Conseillante, Mazeyres, Petit-Village, Rouget, Vieux-Maillet.

Please ask on stand for details

UK Agent

22 Pomerol Séduction

Region Pomerol – France
Telephone
Email
Website
Person on stand

- 1 Château Petit-Village 2006
- 2 Château Mazeyres 2006
- 3 Château Gazin 2006
- 4 Château La Conseillante 2008

Pomerol Seduction was created in 2007 by nine producers wishing to share their passion for wine. To comply with Pomerol's high-end standards, this association is based on two fundamental values: outstanding quality of wine; and dynamism of its winemakers or owners. Châteaux Beaugard, Clinet, Clos du Clocher, Gazin, La Conseillante, Mazeyres, Petit-Village, Rouget, Vieux-Maillet.

UK Agent

Please ask on stand for details

Château Soutard & Château Larmande

23

Bordeaux – France Region
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contact@soutard.com Email
chateau-soutard.com Website
Janet Burns Person on stand

Château Soutard 2006 1

Château Larmande 2007 2

Château Grand Faurie La Rose 2007 3

A visit to Château Soutard is a historical journey and an opportunity to share a very French art of living. Overlooked by the bell tower of St-Emilion church, the estate rejoices in its glorious past while at the same time asserting a true spirit of modernity. Its wines reflect this, possessing a unique style that echoes the formidable potential of the limestone plateau.

Please ask on stand for details UK Agent
Harrods, Lea & Sandeman, Costco, Principal UK Stockists/Retailers
Bibendum, Les Cave de Pyrène

24 Baronne Guichard

Region Bordeaux – France
 Telephone +33 5 57 51 64 58
 Email info@baronneguichard.com
 Website www.baronneguichard.com
 Person on stand Paul Goldschmidt



- 1 Plaiser de Siaurac 2010
- 2 Château Siaurac 2007
- 3 Château Siaurac 2009
- 4 Château le Prieure 2007
- 5 Château le Prieure 2008
- 6 Château Vray Croix de Gay 2007
- 7 Château Vray Croix de Gay 2008
- 8 Enchanteur de Vray Croix de Gay 2009

Three vineyards in the Baronne Guichard family since 1832: Château Siaurac is the most important estate in Lalande de Pomerol – 49 hectares on the extension of the famous Pomerol plateau, starting less than a kilometre from Château Pétrus. Château Le Prieuré, a St-Emilion Grand Cru Classé, is on 6ha on the famous limestone plateau and south-oriented slopes of St-Emilion. Château Vray Croix De Gay, Pomerol, an 3ha jewel on the tip of the Pomerol plateau with two exceptional gravel plots, one behind Pétrus, in La Fleur, the second in Trotanoy, in the direction of Château Le Pin.

UK Agent Fine & Rare, Bibendum, Avery's, Justerini & Brooks,
 Principal UK Stockists/Retailers Harrods

Château Coutet

25

Barsac-Sauternes – France

+33 5 56 27 15 46

info@chateaucoutet.com

www.chateaucoutet.com

Philippe & Aline Baly

Region

Telephone

Email

Website

Person on stand

Château Coutet 2008 1

Château Coutet 1998 2

A first classified growth, Château Coutet's limestone and clay-based terroir give the Sémillon, Sauvignon and Muscadelle grapes freshness, richness and strength. For this reason this sweet gold wine carries the name Coutet, derived from the French word for knife, to signify the lively and crisp palate that is the estate's signature style.

Please ask at the stand

UK Agent

26 Château Chauvin GCC

Region St-Emilion, Bordeaux – France
Telephone +33 (0)5 57 24 76 25
Email chateauchauvingcc@wanadoo.fr
Website www.chateau-chauvin.com
Person on stand MF Fevrier

1 Château Chauvin 2006

2 Château Chauvin 2007

3 Château Chauvin 2008

Château Chauvin has been a family property since 1891. It has belonged to the Ondet family for four generations. It spreads over 15ha and produces about 55,000 bottles each year. This wine is made of 75% Merlot, 20% Cabernet Franc and 5% Cabernet Sauvignon.

UK Agent Please ask on stand for details
Principal UK Stockists/Retailers Majestic

Château Laroze

27

Bordeaux - France
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Region
Telephone
Email

www.laroze.com

Website

Guy Meslin **Person on stand**

Château Laroze 2009 1

Château Laroze 2008 2

Château Laroze 2007 3

Château Laroze 2006 4

Château Laroze 2005 5

Lafleur Laroze 2006 6

Lafleur Laroze 2007 7

Lafleur Laroze 2008 8

Château Laroze is a St-Emilion Grand Cru Classé and its 27-hectare vineyard is located at the foot of the hill to the north-west of the St-Emilion appellation area and the Medieval town. The vines grow around the château and the team commits all its expertise to enhancing the expression of this magnificent terroir.

Please ask on stand for details

UK Agent

Château Lafon-Rochet

Region Bordeaux – France
Telephone
Email lafon@lafon-rochet.com
Website
Person on stand Mrs Isabelle Noizee

1 Château Lafon-Rochet 2009

2 Château Lafon-Rochet 2007

3 Les Pèlerins du Château Lafon-Rochet 2008

We do our utmost to produce the best possible wines, ones of irreproachable quality. We deal with many of the same challenges every vintage, but each year has its own distinct character.

UK Agent

Please ask on stand for details

Baronne Philippine de Rothschild GFA

29

Pauillac – France
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Region
Telephone
Email
Website

Jean-Emmanuel Danjoy / Erwan le Brozec **Person on stand**

Château Clerc Milon 2008 1

Château Clerc Milon 2005 2

Château d'Armailhac 2008 3

Château d'Armailhac 2006 4

Domaine de Baron'arques 2007 5

Domaine de Baron'arques 2009 6

Château d'Armailhac is a a Pauillac fifth growth. The vineyard covers 69 hectares, next to Mouton-Rothschild, and is planted with the traditional Médoc grape varieties: 53% Cabernet Sauvignon, 34% Merlot, 11% Cabernet Franc, 2% Petit Verdot are fed into the vats. The grapes of Domaine de Baron'arques in Limoux come from the 17th century estate, purchased by Baroness Philippine de Rothschild in 1998. Located in St- Polycarpe, south of Carcassonne, it took five years to restore the 49ha vineyard. This distinctive Languedoc wine is produced with the same expertise as the other family properties. Château Clerc Milon is a Pauillac fifth growth. The 40ha estate located between Mouton and Lafite is planted with typical Bordeaux varieties: Cabernet Sauvignon 49%, Merlot 36%, Cabernet Franc 12%, Petit Verdot 2%, Carmenère 1%. The vineyard has been entirely restructured and many technical improvements instituted.

Please ask on stand for details

UK Agent

Vignobles Fayat & Château La Dominique

Region St-Emilion – France
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Website www.vignobles-fayat.com
Person on stand Géraldine Gouet-Thureau

1 Château La Dominique 2008

2 Château Fayat 2009

3 Château Clément Pichon 2008

UK Agent

Please ask on stand for details



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 ceretto@ceretto.com
 www.ceretto.com
 Federico Ceretto

Region
 Telephone
 Email
 Website
 Person on stand

Blangè Arneis 2010 1

Piana Barbera d'Alba 2010 2

Monsordo 2009 3

Zonchera Barolo 2007 4

Bricco Rocche, Prapò, Barolo 2005 5

Bricco Rocche, Brunate, Barolo 2006 6

Bricco Rocche, Barolo 2004 7

Bricco Asili, Barbaresco 2008 8

At the end of the 1930's, Riccardo Ceretto founded the original nucleus of the family business in Alba. In the 1960's, Bruno and Marcello joined their father and began an attentive and successful expansion. Bruno dedicated himself to the commercial aspect while Marcello took over the technical direction. Since then, the objective has been to select and acquire vineyards, in good locations in the Langhe and Roero regions, creating a group of small companies, each independent in terms of production but dependent upon the main Ceretto headquarters for commercialisation. Now, the Ceretto company owns more than 100 hectares of the best cru sites in Barolo, Barbaresco, Dolcetto, Moscato and Arneis. In 2000 the four children, Alessandro, Federico, Lisa and Roberta joined the family business.

Looking for a new importer

Ask the importer **Principal UK Stockists/Retailers**

UK Agent

32 Michele Chiarlo

Region	Piedmont – Italy
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Email	info@chiarlo.it
Website	www.chiarlo.it
Person on stand	Stefano Chiarlo

- 1 Rovereto, Gavi di Gavi 2010
- 2 Nivole, Moscato d'Asti 2010
- 3 Le Orme, Barbera d'Asti Superiore 2009
- 4 La Court, Nizza, Barbera d'Asti Superiore 2007
- 5 Vigne di Chiarlo, Monferrato 2009
- 6 Reyna, Barbaresco ,2007
- 7 Tortoniano, Barolo 2007
- 8 Cerequio, Barolo 2006

Michele Chiarlo is located in the heart of Piedmont. The philosophy of the winery is to produce wines only using local grapes, cultivated in the most famous single vineyards of the three most representative growing areas of Piedmont: Monferrato, Langhe and Gavi. Thanks to his 50 years experience, using the procedure of green harvest and thinning out, Michele Chiarlo produces outstanding wines, whose characteristics faithfully represent that variety of provenance, as well as their terroir, but in which the hints of wood are never underscored.

UK Agent

Hallgarten

Massolino

33

Piedmont – Italy
 +39 017 361 3138
 massolino@massolino.it
 www.massolino.it
 Mr Franco Massolino

Region
 Telephone
 Email
 Website
 Person on stand

Nebbiolo, Langhe 2006 1

Gisep, Barbera d'Alba 2008 2

Barolo 2006 3

Margheria, Barolo 2006 4

Parafada, Barolo 2006 5

Vigna Rionda Riserva, Barolo 2004 6

Vigna Rionda Riserva, Barolo 2000 7

The Massolino family has been making wine since 1896. Thanks to the historic vineyards (22 hectares), the experience and the enthusiasm of the younger generations, the wines produced transmit passion, character, precision, style and solidity as proof of the natural, tireless attachment of a whole family to its land.

Liberty Wines
 Harrods, Fortunum & Mason, Bennetts Fine Wines, Principal UK Stockists/Retailers
 Slurp, Bordeaux Index, Harrisons Fine Wines

UK Agent

34 Fontodi

Region Chianti Classico, Tuscany – Italy
Telephone
Email fontodi@fontodi.com
Website www.fontodi.com
Person on stand Giovanni Manetti

- 1 Fontodi, Chianti Classico 2008
- 2 Vigna del Sorbo, Chianti Classico Riserva 2008
- 3 Flaccianello della Pieve 2008
- 4 Case Via, Syrah 2007

Fontodi is located in the heart of Chianti Classico precisely in the valley which lies south of the town of Panzano and is called the Conca d'Oro (the golden shell) because of its amphitheatre shape. A genuine and characteristic terroir, famous for centuries for its tradition of quality wine cultivation, thanks to a unique combination of high altitude, calcar clay-schist soil, lots of light, and a fantastic microclimate – warm and dry with a marked difference in day and night temperatures

UK Agent Liberty Wines
Principal UK Stockists/Retailers Please ask Liberty Wines

Tuscany – Italy
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petrolo@petrolo.it
www.petrolo.it

Region
Telephone
Email
Website
Person on stand

Torrione 2008 1

Galatrona 2008 2

The property covers 272ha including 31ha of specialised vineyards. Petrolo borders the Chianti hills, delimited in 1716 by the Grand Duke of Tuscany as a particularly valuable land for wine and olive oil. Petrolo was part of the medieval fiefdom of Galatrona, the tower of which still remains on top of the Roman foundations. The winery was bought by the Bazzocchi family in the 1940s and since the 1980s has changed the production aims to concentrate on results of the highest quality.

36 Tenute Silvio Nardi

Region Tuscany – Italy
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Email info@tenutenardi.com
Website www.tenutenardi.com
Person on stand Mrs Emilia Nardi



- 1 Brunello di Montalcino 2006
- 2 Vigneto Manachiara, Brunello di Montalcino 2006
- 3 Rosso di Montalcino 2009

Silvio Nardi bought the estate of Casale del Bosco in 1950 and he was the first producer from outside Montalcino as well as one of the founding members of the Consorzio del Vino Brunello di Montalcino in 1967. In 1970 he added the Manachiara and Bibbiano estates. The estates have always been managed with enthusiasm and dedication by the Nardi family which has pursued its commitment to quality and investment in research while maintaining its farm characteristics.

UK Agent

Champagnes & Châteaux

38 Ampeleia

Region Tuscany – Italy
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Email info@ampeleia.it
Website www.ampeleia.it
Person on stand Ms Simona Spinelli & Mr Jacopo Nardi

1 Ampeleia, Maremma 2008

2 Kepos, Maremma 2009

Ampeleia is not only an estate and a wine, but a project focused on the synergy between mankind, nature and territory. This magnificent territory finds its perfect expression in the unique style and the different characters of Ampeleia and Kepos.

UK Agent Clarion Wines
Principal UK Stockists/Retailers Clarion Wines

Agricola F.Ili Tedeschi

39

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 +39 045 770 1487
 tedeschi@tedeschiwines.com
 www.tedeschiwines.com
 Maria Sabrina Tedeschi

Region
 Telephone
 Email
 Website
 Person on stand

- Capitel Tenda, Soave Classico 2010 1
- Lucchine, Valpolicella Classico 2010 2
- Corasco Appassimento IGT delle Venezie 2008 3
- Capitel San Rocco, Valpolicella Superiore Ripasso 2009 4
- La Fabriseria, Valpolicella Classico Superiore 2008 5
- Amarone della Valpolicella Classico 2007 6
- Capitel Monte Olmi, Amarone della Valpolicella Classico 2006 7
- Capitel Fontana, Recioto della Valpolicella DOC Classico 2006 8

Harmony, elegance and character: these are the marks of distinction that define the Tedeschi wines, deeply rooted in Valpolicella. Tedeschi made the wines of Verona known all over the world and the family serves as an essential point of reference for the Valpolicella wine region. The family members share responsibilities in the wine business, they manage the entire winemaking process, from the vine to the sales. The company's philosophy is founded on continuous innovation to promote quality without departing from traditions.

House of Hallgarten
 www.everywine.co.uk

UK Agent
 Principal UK Stockists/Retailers

40 Pieropan

Region Veneto – Italy
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 Email info@pieropan.it
 Website www.pieropan.it
 Person on stand Andrea Pieropan



- 1 Soave 2010
- 2 Calvarino, Soave Classico 2009
- 3 La Rocca, Soave Classico 2009
- 4 Le Colombare, Recioto di Soave Classico 2007
- 5 Ruberpan, Valpolicella Superiore 2008
- 6 Amarone 2008

Pieropan's estate covers 30 hectares of vineyard, all of which are situated on the stony hills of the Soave Classico zone. The Pieropan family has been producing wines in Soave since the 1860s. Indeed, they were the first producer to bottle a wine with the name Soave on the label, in the early 1930s. Nino Pieropan took over from his father in 1970 and was the first to make a single vineyard wine, Calvarino, in 1971. Nino's two sons, Andrea and Dario, now work with him running the estate. In 1999, the Pieropan family bought a property in Cellore d'Ilasi, in the Valpolicella production area and planted it with vines.

UK Agent

Liberty Wines

Nino Franco

41

Veneto - Italy Region
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 info@ninofranco.it Email
 www.ninofranco.it Website
 Primo Franco Person on stand

Rustico, Prosecco di Valdobbiadene Superiore NV 1

Primo Franco, Prosecco di Valdobbiadene Superiore 2010 2

Vigneto della Riva di San Floriano, Prosecco di Valdobbiadene Superiore 2010 3

Grave di Stecca Brut 2009 4

5 Faive Rosé Brut 2010 5

Antonio Franco founded the winery in 1919. Nino expanded it and Primo improved the company performance. 1982, when Primo took, was the turning point. He has been successful, thanks to his open mind, spontaneity, reliability and competence as well as his ability to communicate his love for his job, and last but not least thanks to his high-quality and delicious wines

Sommelier's Choice

UK Agent

41A

Château Rauzan-Ségla & Château Canon

Region Margaux & St Emilion - France
Telephone +33 5 57 88 82 10 +33 5 57 55 23 45
Email contacts@chateau-canon.com
Website www.chateaurauzansegla.com / www.chateau-canon.com
Person on stand John Kolasa, Sandrine Bégaud & Stephanie Libreau

- 1 Château Canon 2004
- 2 Château Canon 2007
- 3 Clos Canon 2008
- 4 Château Rauzan-Ségla 2006
- 5 Château Rauzan-Ségla 2002
- 6 Ségla 2005

UK Agent
Principal UK Stockists/Retailers

Please ask on stand for details
The Wine Society, B.W.I., Harrod's, Farr Vintners,
Harvey Nichols, Berry Bros, Magnum Fine Wines,
Lay & Wheeler

42 Cazes/Jeanjean

Region	Rivesaltes – France	Languedoc – France
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Email	candice.castellas@cazes.com	contact@jeanjean.fr
Website	www.cazes-rivesaltes.com	www.jeanjean.fr
Person on stand	Anne Roque	

- 1 Ego, Côtes du Roussillon-Villages 2009
- 2 Aimé Cazes, Rivesaltes Ambré, Vin Doux Natural 1978
- 3 Le Crédo, Côtes du Roussillon-Villages 2008
- 4 Canon du Maréchal, Côtes Catalanes 2011
- 5 Vin Doux Natural, Muscat de Rivesaltes 2007
- 6 Mas de Lunès Grande Réserve, Coteaux du Languedoc 2007
- 7 Mas de Lunès, Coteaux du Languedoc 2009
- 8 Grand Devois, Coteaux du Languedoc 2009

A family company created in 1895 in the heart of the Roussillon, Cazes is known as one of the flagbearers of Roussillon's viticulture and has become a byword for quality. Cazes offers a wide range of biodynamic wines from fabulous Catalan soils and low-yielding vines. Jeanjean's expertise applies to its 300 hectares of vineyard, producing wines that reflect the richness of southern terroirs. For 25 years, the company has sustained partnerships with producers who are passionate about Languedoc's heritage, with the aim of raising the profile of the wines of Languedoc.

UK Agent

Cazes: Liberty Wines, Jeanjean: D&D

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 www.chateau-gassier.fr

Côtes du Rhône – France
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Region
 Telephone
 Email
 Website

Anne Roque **Person on stand**

Château Gassier, Côtes de Provence 2010 1

946, Côtes de Provence 2010 2

Ogier, Héritage, Côtes du Rhône 2010 3

Terroir Galets Roulés, Châteauneuf-du-Pape 2009 4

Terroir Eclats Calcaires, Châteauneuf-du-Pape 2009 5

Clos de l'Oratoire, Blanc, Châteauneuf-du-Pape 2010 6

Clos de l'Oratoire, Rouge, Châteauneuf-du-Pape 2009 7

Clos de l'Oratoire, Les Chorégies, Châteauneuf-du-Pape 2009 8

Gassier emphasises the diversity and richness of the Provençal vineyards. Located in the exceptional terroir of Ste-Victoire, Château Gassier offers one of the most intriguing rosés of France.

With more than 150 years of history in Châteauneuf-du-Pape, Ogier has raised the wines from the different appellations of the Rhône Valley to another level. This expertise is particularly obvious in the vineyards of Clos de l'Oratoire in Châteauneuf-du-Pape whose remarkable wines reflect their origin.

Ogier: Mistral, Gassier: Enotria

UK Agent

Antoine Moueix/Rigal

Region	Provence – France	Côtes du Rhône - France
Telephone	+33 4 42 66 38 77	+33 4 90 39 32 32
Email	gassier@chateau-gassier.fr	clauderigoulet@advini.com
Website	www.chateau-gassier.fr	
Person on stand	Anne Roque	

- 1 Château capet-Guillier Saint Emilion Grand Cru 2009
- 2 Château Grand Renom Bordeaux Supérieur 2009
- 3 Château Grand Renom Bordeaux 2010
- 4 Le Vin Noir Cahors 2008
- 5 Pierres Blanches Cahors 2008
- 6 Terre Rouge Cahors 2008
- 7 3éme Terrasse 2008
- 8 Original Malbec IGP Lot 2010

Gassier emphasises the diversity and richness of the Provençal vineyards. Located in the exceptional terroir of Ste-Victoire, Château Gassier offers one of the most intriguing rosés of France.

With more than 150 years of history in Châteauneuf-du-Pape, Ogier has raised the wines from the different appellations of the Rhône Valley to another level. This expertise is particularly obvious in the vineyards of Clos de l'Oratoire in Châteauneuf-du-Pape whose remarkable wines reflect their origin.

UK Agent

Enotria

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 www.larochewines.com
 Anne Roque

Region
 Telephone
 Email
 Website
 Person on stand

St-Martin, Chablis 2010	1
Vaudevay, Chablis 1er Cru 2008	2
Les Vaillons, Chablis 1er Cru 2008	3
Les Blanchots, Chablis 1er Cru 2007	4
Réserve de l'Obédience, Chablis Grand Cru 2007	5
Mas la Chevalière Blanc, Vin de Pays d'Oc 2008	6
Mas la Chevalière Rouge, Vin de Pays d'Oc 2009	7
La Croix Chevalière Rouge, Vin de Pays d'Oc 2007	8

Since 1850, Domaine Laroche has been considered a key player in Chablis. In all its estates, Laroche has demonstrated its ability to produce wines of great elegance and refinement. La Réserve de l'Obédience and La Croix Chevalière are acclaimed by critics and mentioned on the list of the best restaurants in many countries.

Les Vignobles Foncalieu

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Email	vandenakkerh@foncalieuvignobles.com
Website	www.foncalieuvignobles.com
Person on stand	Consola Marie-Annick & Delphine Glangetas & Heidi Van Den Akker

- 1 Le Versant Syrah 2009
- 2 Le Versant Viognier 2010
- 3 Le Versant Chardonnay 2010
- 4 Enseduna Cabernet Franc Rosé, Coteaux d'Enserune 2010
- 5 Enseduna Vermentino, Coteaux d'Enserune 2010
- 6 St-Gervais, Reserve du Cruzau, Côtes du Rhone-Villages 2009
- 7 Les Illustres, Coteaux d'Enserune 2008
- 8 L'Apogee, St-Chinian 2009

Stretching across the south of France, a very well known company in our region and second-largest wine producer in the Languedoc-Roussillon, Les Vignobles Foncalieu is a collection of 40 domaines and châteaux and 19 wineries which have come together to share resources and talent to produce the best wines possible. We make a large mosaic of products, from entry-level wines to the premium-quality styles.

UK Agent	Bibendum
Principal UK Stockists/Retailers	Fuller, Hennings Wine Merchants, City Beverage Company, Venus Wine Merchants, Stevens Garnier, Berkmann Wine Cellars, Ellis of Richmond, Enotria

Domaine FL

47



Loire – France
 33 2 72 73 59 16
 info@domainefl.com
 www.domainefl.com
 Julien Fournier

Region
 Telephone
 Email
 Website
 Person on stand

Chamboureau 2008 1

Bergeres 2008 2

Roche aux Moines 2007 3

Coteau du Layon 2009 4

Le Cochet 2008 5

We have 36ha of Chenin Blanc and 4ha of Cabernet Franc. All our work in the vineyard is carried out according to the rules of organic viticulture. Our grapes are hand harvested and selectively picked for both dry and sweet wines. We want to offer natural wines without any yeast or sugar added. Our aim is to fully respect the character of the vintage just as it was given to us by nature. Our wines are all fermented and aged in oak for 12 to 24 months.

Liberty Wines

UK Agent

Château d'Esclans Domaines

Sacha Lichine

Region Côte de Provence – France
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Website www.chateaudesclans.com
Person on stand Mr Alain Riviere



- 1 Whispering Angel 2010
- 2 Château D'Esclans 2010
- 3 Les Clans 2009
- 4 Garrus 2009
- 5 Deesse 2009

Château d'Esclans is now entering its sixth vintage of producing an award-winning range of four Côte de Provence rosés in addition to an outstanding red wine, Deesse. It continues to thrive thanks to the meticulous work and extraordinary vision from owner Sacha Alexis Lichine and consulting oenologist Patrick Leon.

UK Agent

Bibendum, Goedhuis

Vidal-Fleury 49



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 contact@vidal-fleury.com
 www.vidal-fleury.com
 Jacques Rêgnier - Vigouroux

Region
 Telephone
 Email
 Website
 Person on stand

Côtes du Rhône Blanc 2010 1

Condrieu 2008 2

Muscat de Beaumes de Venise 2009 3

Côtes du Rhône Rouge 2009 4

St-Joseph 2009 5

Châteauneuf-du-Pape 2009 6

Brune et Blonde, Côte-Rôtie 2005 7

La Chatillonne, Côte-Rôtie 2004 8

Vidal-Fleury, founded in 1781, is the longest continuously operating wine producer in the Rhône. It has an international reputation and prides itself on its distinctive wines that express the individuality of each appellation. In 2008 it moved into a new state-of-the-art cellar which provides perfect conditions for the ageing of its wines.

Louis Latour Agencies
 Majestic, Oddbins, Whole Foods Market, Peckhams, Bablake Wines, Eden Fine Wines, Slurp

UK Agent
 Principal UK Stockists/Retailers

50 Château Fortia

Region Côte du Rhône – France
Telephone +33 4 90 83 72 25
Email fortia@terre-net.fr
Website www.chateau-fortia.com
Person on stand Pierre Pastre

- 1 Tradition Rouge 2010
- 2 Cuvée du Baron Rouge 2010
- 3 Reserve Rouge 2010
- 4 Blanc 2010

Château Fortia is an important domaine in the history of Châteauneuf-du-Pape. In 1924, Baron Pierre Le Roy de Boiseamarie, with the support of other vintners, founded a syndicate in Châteauneuf-du-Pape and created all of the laws and guidelines that winemakers follow to this very day. This made Châteauneuf-du-Pape the first Appellation d' Origine Contrôlée (AOC) wine. Today, Château Fortia is run by Pierre Pastre, Chantal Le Roy de Boiseamarie's husband. The size of the estate is 31 hectares. Château Fortia produces both red and white Châteauneuf-du-Pape.

UK Agent

Hallgarten

M. Chapoutier 51

Rhône Valley, Alsace – France; Victoria – Australia

matthieu@mentzendorff.co.uk

www.chapoutier.com

Matthieu Barrere **Person on stand**

Region

Telephone

Email

Website

Invitare, Condrieu 2009 1

Chante-Alouette Hermitage (Organic) 2007 2

Schieferkopf, Lieu-Dit Fels 2009 3

Belleruche, Côtes-du-Rhône 2009 4

La Petite Ruche, Crozes-Hermitage 2009 5

La Bernardine, Châteauneuf-du-Pape 2008 6

Monier de la Sizeranne, Hermitage (Organic) 2007 7

Domaine Tournon, Shays Flat, Pyrenees, Victoria 2009 8

The Chapoutier family has been in the Rhône since 1808. Michel Chapoutier took over the domain in 1990 and represents the seventh generation. Michel's love for soils and grapes, led him to spread his wings to Roussillon, Alsace and Australia. M Chapoutier is one of the largest owners of biodynamically farmed vineyards.

Mentzendorff

Fine Wine Co, Slurp, Whole Foods Market, **Principal UK Stockists/Retailers**

Wimbledon Wine Cellars, Alfred the Grape

UK Agent

52 Skalli

Region	Rhône Valley, Corsica – France; Napa Valley – USA
Telephone	+33 4 90 83 58 35
Email	info@skalli.com
Website	www.skalli.com
Person on stand	Jacopo Nardi

- 1 Caves-St-Pierre, Blanc, Côtes du Rhône 2010
- 2 Caves-St-Pierre, Vieilles Vignes Rouge, Côtes du Rhône 2009
- 3 Caves-St-Pierre, Côtes du Rhône-Villages 2009
- 4 Caves-St-Pierre, Rouge, St-Joseph 2009
- 5 Dédication, Rouge, Châteauneuf-du-Pape 2005
- 6 St-Supèry, Sauvignon Blanc 2009
- 7 St-Supèry, Cabernet Sauvignon 2005
- 8 Clos Poggiale, Rouge 2008

Skalli is the flagship family of Southern French wines. Wines made by the Skalli family have built up a solid reputation for quality in more than 70 countries around the world. They are present in numerous establishments, from award-winning restaurants through to traditional cafés and all the trendiest eateries. They can be paired simply and in harmony with all types of cuisine from anywhere in the world, thanks to their quality and an exceptionally rich diversity in their vineyards of origin.

UK Agent	Thierry's
Principal UK Stockists/Retailers	Jeroboams, Laytons, Sainsbury, Tesco

Champagne Philipponnat 53



Champagne – France
 +33 3 26 56 93 00
 info@champagnephilipponnat.com
 www.philipponnat.com
 Charles Philipponnat

Region
 Telephone
 Email
 Website
 Person on stand

Royale Réserve Brut Non Dosé NV 1

Royale Réserve Brut NV 2

Réserve Rosé Brut NV 3

Grand Blanc 2004 4

Cuvée 1522, Extra-Brut Grand Cru 2002 5

Clos des Goisses 2001 6

Philipponnat is a small, family-run Champagne house, catering to connoisseurs and providing an exciting alternative for those looking for something more exclusive and tasty. We differ by the long ageing of our wines, their low dosage, and back labels mentioning dosage, disgorgement date, base harvest and percentage of reserve wines. The single vineyard Clos des Goisses is one of Champagne's greatest terroirs.

Caves de Pyrène
 Harrod's, Selfridges, Harvey Nicols

UK Agent
 Principal UK Stockists/Retailers

Gonzalez Byass

Region	Jerez – Spain
Telephone	+01707 274 790
Email	info@gonzalezbyassuk.com
Website	www.gonzalezbyass.com
Person on stand	Louise Bartholdi

- 1 Tio Pepe NV
- 2 Vina AB NV
- 3 Leonor NV
- 4 Solera 1847 NV
- 5 Del Duque NV
- 6 Apostoles NV
- 7 Matusalem NV
- 8 Noe NV

Gonzalez Byass has produced award-winning Sherries in Andalusia for more than 175 years. Best known for its ultra dry Tio Pepe, the winery also produces a wide range of other classic styles, including dry Amontillados, Olorosos and the unctious, rare, old Soleras.

UK Agent
Stockists

Gonzalez Byass
Widely available

Jorge Ordoñez Selección 55



Malaga – Spain
 +34 952 504 706
 office@jorge-ordonez.com
 www.jorge-ordonez.com
 Victoria Ordoñez

Region
 Telephone
 Email
 Website
 Person on stand

Jorge Ordoñez & Co, Victoria 2 2010 1

Jorge Ordoñez & Co, Seleccion Especial 1 2008 2

Jorge Ordoñez & Co, Botani 2010 3

Jorge Ordoñez & Co, Viñas Viejas 3 4

Avanthia, Godello 2010 5

Avanthia, Mencia 2008 6

La Cana 2010 7

2004 was the first harvest of our winery, located in the village of Almáchar in the heart of the Axarquía region of Málaga. This mountainous region of steep slopes and slate soil near the Mediterranean is considered one of the oldest viticultural areas in Europe. Ours is the first winery to be established here. This is not surprising since the traditional use for Muscat Alexandria grapes here, because of its outstanding quality, has always been the production of raisins. Though, perhaps the most innovative aspect of our business was to entrust our wines to the world-renowned Austrian winemaker, Alois Kracher, the leader in Austrian sweet wines. Gerhard Kracher succeeded his father in 2008. Gerhard Kracher participates in the winery together with one of the most prominent Spanish wine importers in the US, Jorge Ordóñez and his sister Victoria who is the general manager of the winery. The Ordóñez family, from Málaga, has worked in wine for two generations.

C & D Wines

UK Agent

Domaines Lupier

Region Navarra – Spain
Telephone +34 639 622 111
Email info@domaineslupier.com
Website www.domaineslupier.com
Person on stand Elisa Ucar



1 Domaines Lupier, El Terroir 2008

2 Domaines Lupier, La Dama 2008

With more than 15 years' experience in vineyards all over Spain and an academic background in agronomical engineering and oenologist studies, Enrique Basarte decided, with Elisa Ucar, to start his own project in year 2006, rescuing small plots of old-vine Grenache in northern Spain. In total they have 27 parcels totalling 17ha, planted since 1903. Vinification takes part in their 19th-century stone winery.

UK Agent

Please ask on stand for details

Marqués de Cáceres

57

Rioja Alta – Spain
 +34 941 455 094
 export@marquesdecaceres.com
 www.marquesdecaceres.com
 Henri Forner & Anne Vallejo

Region
 Telephone
 Email
 Website
 Person on stand

- Marqués de Cáceres, Blanco 2010 1
- Marqués de Cáceres, Rosé 2010 2
- Antea, Barrel-Fermented Blanco 2010 3
- Satinela 2010 4
- Marqués de Cáceres, Crianza Vendimia Seleccionada 2008 5
- Marqués de Cáceres, Reserva 2005 6
- Marqués de Cáceres, Gran Reserva 2004 7
- Gaudium, Gran Vino 2004 8

Marqués de Cáceres has been a prime mover in bringing Rioja into the modern world, moving away from traditional, oaky styles to wines with rich concentration and intense fruit and aromas. The bodega offers a full range of wines (reds, whites and a rosé) with a quality and price for every occasion.

Majestic
 Majestic

UK Agent
 Principal UK Stockists/Retailers

58 Bodegas Muga

Region Rioja – Spain
Telephone +34 941 304 777
Email info@bodegasmuga.com
Website www.bodegasmuga.com
Person on stand Manuel Muga Peña

- 1 Conde de Haro Cava NV
- 2 Muga Barrel Fermented White 2010
- 3 Muga Reserva 2007
- 4 Muga Seleccion Especial 2006
- 5 Prado Enea Gran Reserva 2004

This family-owned winery is characterised by traditional production methods. The whole production, fermentation, storage and ageing, is done in wooden casks. It owns 135ha of vineyards in Rioja Alta.

UK Agent

C & D Wines

Marqués de Murrieta

59



Rioja Alta – Spain
 +34 917 824 400
 exportassistant@marquesdemurrieta.com
 www.marquesdemurrieta.com

Region
 Telephone
 Email
 Website
 Ketil Groenli **Person on stand**

Pazo Barrantes, Albarino 2010 1

Capellania, Blanco Reserva 2006 2

Tinto Reserva 2005 3

Castillo Ygay, Gran Reserva 2004 4

Dalmau, Reserva 2005 5

With equal respect for innovation and tradition, Marqués de Murrieta has strong, historical bonds that shape the vision and philosophy of this iconic Spanish brand. Situated in Rioja Alta is the beautiful 300ha, family-owned Ygay Estate; grape selection is the key to the quality and style of its wines.

Maisons Marques et Domaines
 The Wine Society, Berry Bros & Rudd, Jeroboams,
 Selfridges, Planet of the Grapes, Philglas & Swiggot,
 Harvey Nichols, Wine Rack, Laithwaites, Majestic

UK Agent
 Principal UK Stockists/Retailers

60 Pegasus Bay

Region Waipara Valley – New Zealand
 Telephone +64 33 146 869
 Email marketing@pegasusbay.com
 Website www.pegasusbay.com
 Person on stand Edward Donaldson



- 1 Pegasus Bay, Riesling 2009
- 2 Pegasus Bay, Sauvignon-Semillon 2009
- 3 Pegasus Bay, Chardonnay 2008
- 4 Pegasus Bay, Pinot Noir 2009
- 5 Pegasus Bay, Bel Canto Dry Riesling 2010
- 6 Pegasus Bay, Aria Late-Picked Riesling 2008
- 7 Pegasus Bay, Encore Noble Riesling 2008
- 8 Main Divide, Pinot Noir 2009

Named one of New Zealand's top five producers, Pegasus Bay produces complex and full-flavoured wines with character from its home vineyard, now more than 25 years old. The vineyard restaurant has been awarded the country's best for the past five consecutive years.

UK Agent

New Generation Wines

Man O' War 61



Waiheke Island – New Zealand
 +64 93 039 670
 info@manowarvineyards.co.nz
 www.manowarvineyards.co.nz
 Duncan McTavish

Region
 Telephone
 Email
 Website
 Person on stand

Ironclad, Cabernet Franc-Merlot 2009 1

Dreadnought, Syrah 2009 2

Valhalla, Chardonnay 2009 3

Gravestone, Sauvignon Blanc-Semillon 2010 4

Exiled, Pinot Gris 2010 5

Tulia, Blanc de Blancs 2009 6

Located at the eastern end of Waiheke Island, Man O' War boasts a beautiful spread of coastal hillsides with high cliffs and stunning beaches. We first introduced grapes in 1993, since then we have carefully developed 90 individual pockets of hillsides, each chosen for the unique qualities they bring to our wines.

New Generation Wines
 SH Jones, Harvey Nichols, Swig, Wimbledon Wine Cellar
 UK Agent
 Principal UK Stockists/Retailers

Villa Maria

Region Auckland – New Zealand
 Telephone +64 92 550 669
 Email enquiries@villamaria.co.nz
 Website www.villamaria.co.nz
 Person on stand Penny Fear



- 1 Villa Maria Cellar Selection Sauvignon Blanc 2010
- 2 Villa Maria Cellar Selection Riesling 2008
- 3 Villa Maria Cellar Selection Pinot Noir 2009
- 4 Villa Maria Cellar Selection Syrah 2007
- 5 Villa Maria Clifford Bay Reserve Sauvignon Blanc 2010
- 6 Villa Maria Reserve Pinot Noir 2009
- 7 Villa Maria Seddon Single Vineyard Pinot Gris 2010
- 8 Villa Maria Taylors Pass Single Vineyard Chardonnay 2007

Villa Maria has been New Zealand's most awarded winery for more than 30 years. Founded by George Fistonich in 1961 and still family owned today, Villa Maria is one of the great wine companies of the world. Sourced from expertly managed vineyards in the best growing regions of New Zealand, Villa Maria wines are enjoyed in more than 50 countries worldwide.

UK Agent Hatch Mansfield
 Principal UK Stockists/Retailers Waitrose, Tesco, Sainsburys, Majestic, Wine Rack, Oddbins, Booths, Spar, Nisa, Budgens

Craggy Range

63



Hawkes Bay – New Zealand
 +64 68 737 126
 info@craggyrange.com
 www.craggyrange.com
 Warren Adamson

Region
 Telephone
 Email
 Website
 Person on stand

Craggy Range, Avery Sauvignon Blanc 2010	1
Craggy Range, Kidnappers Chardonnay 2010	2
Craggy Range, Te Muna Pinot Noir 2009	3
Craggy Range, Calvert Pinot Noir 2009	4
Craggy Range, Te Kahu, Gimblett Gravels 2009	5
Craggy Range, Sophia, Gimblett Gravels 2009	6
Craggy Range, Syrah, Gimblett Gravels 2009	7
Craggy Range, Le Sol, Gimblett Gravels 2009	8

We specialise in producing expressive single-vineyard wines from the most prestigious winegrowing regions of New Zealand. The wines are largely sourced from our own vineyard estates in the cool-climate district of Martinborough and in the much warmer Gimblett Gravels district in Hawke's Bay.

Louis Latour Agencies
 Farr Vintners, Whole Foods Market, Handfords, NZ
 House of Wine, Slurp, Hailsham Cellars, General Wine Company, SH Jones.

UK Agent
 Principal UK Stockists/Retailers

Jackson Estate

Region Marlborough – New Zealand
Telephone +01707 274 790
Email info@gonzalezbyassuk.com
Website www.jacksonseaste.co.nz
Person on stand Louise Bartholdi

- 1 Stich, Sauvignon Blanc 2011
- 2 Grey Ghost, Sauvignon Blanc 2009
- 3 Shelter Belt, Chardonnay 2008
- 4 Vintage Widow, Pinot Noir 2008
- 5 Gum Emperor, Pinot Noir 2008

Jackson Estate embodies the very best of Marlborough in New Zealand.

UK Agent

Gonzalez Byass

McLaren Vale – South Australia
+01707 274 790
info@gonzalezbyassuk.com
www.wirrawirra.com
Louise Bartholdi

Region
Telephone
Email
Website
Person on stand

Scrubby Rise Chardonnay 2009 1

12th Man Chardonnay 2008 2

Scrubby Rise Red 2010 3

Church Block Cabernet Sauvignon-Shiraz-Merlot 2009 4

Catapult Shiraz-Viognier 2009 5

Woodhenge Shiraz 2009 6

Where no idea is deemed too big, outlandish or improbable; where eccentricity has been the rule rather than the exception; and where having fun is a serious business.

Gonzalez Byass

UK Agent

Xanadu

Region	Margaret River – Western Australia
Telephone	+61 897 579 500
Email	info@xanaduwines.com
Website	www.xanaduwines.com
Person on stand	Ryan Morgan

- 1 Exmoor Drive, Sauvignon-Semillon 2010
- 2 Exmoor Drive, Chardonnay 2009
- 3 Exmoor Drive, Cabernet Sauvignon 2008
- 4 Exmoor Drive Rosé 2009
- 5 Xanadu, Estate Chardonnay 2008
- 6 Xanadu, Estate Cabernet Sauvignon 2008
- 7 Xanadu, Reserve Chardonnay 2008
- 8 Xanadu, Cane-Cut Semillion-Sauvignon 2010

In an idyllic setting in the south-west corner of Australia, 280km south-west of Perth, the 85 hectares of vines on the original Xanadu estate flourish in the rich, free-draining gravel soils of the Margaret River region.

UK Agent	Enotria
Principal UK Stockists/Retailers	Great Western Wine, Slurp, Everywine



South Australia
+1582 462 859
vlewis@negociants.com
www.yalumba.com
Valerie Lewis

Region
Telephone
Email
Website
Person on stand

- Yalumba, Wild Ferment Chardonnay, Eden Valley 2008 1
- Yalumba, Viognier, Eden Valley 2010 2
- Yalumba, The Virgilius Viognier, Eden Valley 2008 3
- Yalumba, Bush Vine Grenache, Barossa Valley 2009 4
- Yalumba, Shiraz-Viognier, Eden Valley 2008 5
- Yalumba, The Scribbler Cabernet Sauvignon-Shiraz 2009 6
- Yalumba, The Signature Cabernet Sauvignon-Shiraz 2005 7
- Yalumba, The Octavius Old-Vine Shiraz, Barossa Valley 2004 8

Yalumba is Australia's oldest family-owned winery, committed to producing wines of provenance, pedigree and personality.

68 Penfolds

Region Australia
Telephone +61 8 8301 5400
Email
Website www.penfolds.com
Person on stand Pieter Du Toit

- 1 Penfolds, Bin 389 2008
- 2 Penfolds, Bin 28 2008
- 3 Penfolds, Bin 311 2009
- 4 Penfolds, Bluestone Grand Tawny NV
- 5 Thomas Hyland, Shiraz 2009
- 6 Thomas Hyland, Chardonnay 2009
- 7 Koonunga Hill, Seventy-Six Shiraz-Cabernet 2009
- 8 Koonunga Hill, Autumn Riesling 2010

Penfolds has been producing remarkable Australian wines since 1844. With more than 165 years of history, the heritage of the brand sets it apart from other New World wines, making it one of the most prestigious estates in the world.

UK Agent Treasury Wine Estates
Principal UK Stockists/Retailers www.penfoldskalimnaclub.co.uk

Catena Zapata

69

Mendoza – Argentina
+54 261 413 1100

Region
Telephone
Email

www.catenawines.com

Website
Person on stand

Nicolas Catena Zapata 2007 1

The Catena family is Argentina's Malbec pioneer. Bodega Catena Zapata is the winery, the temple, and the home of the finest wines and where the family has placed 100 years of love and passion for great wines in the foothills of the Andes in Mendoza.

Please ask on stand for details

UK Agent

Viña Montes

Region	Chile & Argentina
Telephone	+1342 336 550
Email	laura.sullivan@plb.co.uk
Website	www.monteswines.com
Person on stand	Eduardo Stark

- 1 Limited Selection Sauvignon Blanc 2010
- 2 Limited Selection Pinot Noir 2009
- 3 Montes Alpha, Chardonnay 2009
- 4 Montes Alpha, Cabernet Sauvignon 2008
- 5 Kaiken, Ultra Cabernet 2006
- 6 Kaiken, Ultra Malbec 2008
- 7 Purple Angel 2008
- 8 Late Harvest Gewurztraminer 2010

Montes is a true Chilean winery success story. Twenty years ago, four partners with a big dream set out to make ultra-premium wines. Montes struck gold in the Apalta Valley, benefiting from an ideal climate and soil that bestowed the winery with spectacular reds, including the cult Purple Angel. Montes is a modern winery with gravity-flow winemaking facilities, spectacular sloping vineyards and an observation deck, where you can enjoy the breathtaking scenery and sensational wines.

UK Agent PLB
Principal UK Stockists/Retailers Majestic, Waitrose

Leyda, San Antonio Valley – Chile

+56 2 42 88 080

info@vgs.cl

www.amayna.cl

Hugo Desenzani

Region

Telephone

Email

Website

Person on stand

Amayna, Sauvignon Blanc 2010 1

Amayna, Chardonnay 2008 2

Amayna, Sauvignon Blanc Barrel-Fermented 2007 3

Amayna, Pinot Noir 2009 4

Amayna, Syrah 2009 5

Amayna, by Viña Garcés Silva, makes premium wines from the Pacific Coast. The estate is located just a few kilometres from the ocean, in the heart of the San Antonio Valley. The constant breeze and cooler temperatures allow a style rich in fruit, while French winemaking techniques provide unmatched elegance.

Alliance Wine
Wine Direct, Cambridge Wine Merchants, Henderson Wines

UK Agent
Principal UK Stockists/Retailers

72 Santa Rita

Region Chile
 Telephone +56 2 36 22 000
 Email cfernandez@santarita.cl
 Website www.santarita.com
 Person on stand Cristobal Fernandez



- 1 Casa Real, Old-Vine Cabernet Sauvignon, Maipo 2007
- 2 Medalla Real, Cabernet Sauvignon, Maipo 2008
- 3 Medalla Real, Carmenere, Colchagua 2008
- 4 Medalla Real, Sauvignon Blanc, Leyda 2011
- 5 Medalla Real, Chardonnay, Leyda 2010
- 6 Pehuen, Old-Vine Carmenere, Apalta 2007
- 7 Carmen, Gran Reserva Carmenere 2009
- 8 Altos Cabernet Franc-Merlot 2007

Heritage and enterprise are hallmarks of Santa Rita, one of Chile's premier wine estates with more than 150 years of history. Owning vineyards in all of Chile's best grape-growing regions provides access to the very best fruit, embracing various climates and terroir that capture the very essence of Chile. One of the most traditional and best know wineries from Chile, focused on Premium Wines.

UK Agent Santa Rita Europe & Berkmann Wine Cellars
Principal UK Stockists/Retailers Majestic, Co-op, Laithwaites, The Wine Society, Harrods, British Airways, Oddbins

Delas & Champagne Deutz

73



Rhône Valley & Champagne – France

etienne_defosse@champagne-deutz.com

www.champagne-deutz.com

Kathy Sturge **Person on stand**

Region

Telephone

Email

Website

Delas, Viognier 2010	1
Delas, St-Esprit Roughe, Côtes-du-Rhône 2009	2
Delas, Domaine des Grands Chemins Rouge, Crozes-Hermitage 2008	3
Delas, Les Challeys, St-Joseph 2009	4
Delas, Seigneur de Maugiron, Côte-Rôtie 2009	5
Delas, Marquise de la Tourette Rouge, Hermitage 2009	6
Champagne Deutz, Brut Classic NV	7
Champagne Deutz, Brut Rosé NV	8

Moderate in size, combining 170 years' experience with a craftsman-like attention to detail, Deutz is one of Champagne's undisputed gems. The wines of Delas combine clarity of flavour with hedonistic appeal to produce one of the most transparent and expressive ranges of Rhône wine currently available.

Berkmann Wine Cellars

Berkmann Wine Cellars **Principal UK Stockists/Retailers**

UK Agent

Altair Vineyards & Winery

Region	Alto Cachapoal – Chile
Telephone	+56 2 47 75 598
Email	clgomez@altairwines.com
Website	www.altairwines.com
Person on stand	

1 Altair 2006

2 Altair 2007

3 Sideral 2007

In 2001, the San Pedro Wine Group began a grand project to create a winery specialising exclusively in the production of high-quality, terroir-driven, boutique wines – the best that Chile has to offer. From this effort, two great wines were born, Altair and Sideral. Altair uses a sustainable vineyard management which contemplates biodiversity awareness. There are 72ha planted between 10 and 20 years old. The vines are on their own rootstocks. The varieties are Cabernet Sauvignon, Carmenere, Syrah, Cabernet Franc and Petit Verdot. Altair Vineyards & Winery is located in the Alto Cachapoal Valley at the hillside of Andes mountains.

UK Agent Boutinot
Principal UK Stockists/Retailers Conwy Fine Wines, Virgin, Amps

Viña Ventisquero

75



Maipo Valley - Chile
07812 050 547
nkowalski@ventisquero.com
www.ventisquero.com
Nicolas Kowalski

Region
Telephone
Email
Website
Person on stand

Grey Chardonnay 2009 1

Grey Cabernet Sauvignon 2008 2

Grey Shiraz 2008 3

Grey Merlot 2007 4

Grey Carmenere 2008 5

Heru 2009 6

Vertice 2007 7

Pangea 2007 8

Founded in 1998, Viña Ventisquero is one of the most modern wineries in Chile yet manages to retain a boutique and innovative outlook. Viña Ventisquero is Latin America's pioneer in precision viticulture used to understand the true nature of its terroir. The winery is at the forefront of the industry's environmental efforts, being the first in Chile to offset the CO₂ emissions of its wine transportation since 2007. Viña Ventisquero's wines all come from privately owned vineyards located in coastal Maipo, Casablanca and Colchagua Valley ensuring an elegant, yet powerful, expression of the ever evolving Chilean terroir.

PLB UK Agent
Davy's Principal UK Stockists/Retailers

Louis Jadot

Region Burgundy – France
 Telephone 33 3 80 22 10 57
 Email contact@louisjadot.com
 Website www.louisjadot.com
 Person on stand Frédéric Monnery



- 1 Louis Jadot, Château des Jacques, Clos de Loyse 2009
- 2 Louis Jadot, Pouilly-Fuissé 2009
- 3 Louis Jadot, Domaine Louis Jadot Marsannay 2008
- 4 Louis Jadot, Chassagne-Montrachet 1er Cru 2008
- 5 Louis Jadot, Château des Jacques, Moulin-à-Vent 2009
- 6 Louis Jadot, Nuits-St-Georges 2006
- 7 Louis Jadot, Pougets Grand Cru, Corton 2005
- 8 Louis Jadot, Domaine des Héritiers, Theurons 1er Cru, Beaune 1997

From the tip of Chablis to the toe of Beaujolais, from regional, village, 1er Cru and Grand Cru wines, Louis Jadot's familiar Bacchus head label is the reliable stamp of quality from this often confusing area. Louis-Henry Jadot founded this established Burgundy house in 1859.

UK Agent Hatch Mansfield
 Principal UK Stockists/Retailers Widely available

Champagne Taittinger 77



Champagne – France
33 3 26 85 45 35

Region
Telephone
Email

www.taittinger.com

Vitalie Taittinger **Person on stand**

Taittinger, Brut Réserve NV 1

Taittinger, Prestige Rosé NV 2

Taittinger, Prélude Grands Crus NV 3

Taittinger, Folies de la Marquetterie NV 4

Taittinger, Brut 2004 5

Taittinger, Nocturne Sec NV 6

Taittinger, Comtes de Champagne Blanc de Blancs 2000 7

Taittinger remains one of the few Champagne houses to remain owned and actively managed by the family named on the label. The hallmark of their Champagnes is the high percentage of Chardonnay used, which gives the wines elegance, delicacy and finesse.

Hatch Mansfield **UK Agent**
Widely available **Principal UK Stockists/Retailers**

78 Maison Louis Latour

Region Burgundy – France
 Telephone +33 3 80 24 81 00
 Email louislatour@louislatour.com
 Website www.louislatour.com
 Person on stand Rebecca Fraser



- 1 En Paradis, Pouilly-Vinzelles 2009
- 2 Beaune Blanc 2009
- 3 Château de Blagny, Meursault 1er Cru 2009
- 4 Corton-Charlemagne Grand Cru 2005
- 5 Savigny-Lès-Beaune Rouge 2009
- 6 Domaine Louis Latour, Aloxe-Corton 2009
- 7 Les Damodes, Nuits-St-Georges 1er Cru 2008
- 8 Château Corton-Grancey, Grand Cru 2002

Maison Louis Latour was founded in 1797 and is today led by the 11th generation of the family – Louis-Fabrice Latour. The company crafts a wide range of wines from across the Burgundy region and owns the largest grand cru domaine in the Côte d'Or, including vineyards in Corton-Charlemagne, Romanée-St-Vivant, Chambertin and Chevalier-Montrachet.

UK Agent

Principal UK Stockists/Retailers

Louis Latour Agencies

Majestic, Waitrose, Wine Rack, Whole Foods Market, Wimbledon Wine Cellars, Bon Coeur, Hennings Wine Merchant, Edward Sheldon, Tanners, Fareham Wine Cellars, Slurp

Domaine Jessiaume

79

Burgundy – France
 +33 3 80 20 60 03
 contact@domaine-jessiaume.com
 www.jessiaume.com
 Marc Jessiaume

Region
 Telephone
 Email
 Website
 Person on stand

Gravières Blanc, Santenay 2009 1

Gravières Rouge, Santenay 2009 2

Volnay Rouge 2009 3

Fremiers Rouge, Pommard 2009 4

Perrieres Rouge, Corton 2009 5

Charmes-Chambertin Rouge 2009 6

The small jewel of Domaine Jessiaume sits welcomingly at the entrance to the tiny spa town of Santenay. Built in 1850, it comprises more than 15ha, with holdings in Santenay, Auxey-Duresses, Volnay and Beaune. The négociant business, Maison Jessiaume, was established in 2008 and a formidable reputation as a small négociant-éleveur has been formed to compliment the existing domaine holdings.

Please ask on stand for details

UK Agent

80 Saints Hills

Region	Dalmatia (Dingač & Komarna) and Istria – Croatia
Telephone	+385 155 08 050
Email	info@saintshills.com
Website	www.saintshills.com
Person on stand	Ernest Tolj

1 Nevina 2009

2 Sv Lucia, Dingač 2009

Saints Hills embraces three vineyards along Adriatic coast in Croatia. In Istria we own 13ha which are planted mainly with Malvasia Istriana and Chardonnay. Going down south the Dalmatian coast, in Komarna, Plavac Mali is planted 16ha. In the premium vineyards of Dingač in Pelječac, 10ha is planted with Plavac Mali. We have a great deal of expectations about this latter location as it is perceived by experts as the location with the great potential to deliver premium red wine. Over the next three years wineries will be built in Istria and in Dingač. In four years, we expect total wine production to reach 200,000 bottles.

UK Agent

Please ask on stand for details

Kozlovic Winery 81

Istra – Croatia
 +385 527 79 177
 info@kozlovic.hr
 www.kozlovic.hr
 Gianfranco Kozlovic

Region
 Telephone
 Email
 Website
 Person on stand

Malvazija Istarska 2010 1

Santa Lucia, Malvazija 2008 2

Akacia, Malvazija 2009 3

Muskat, Momjan 2010 4

Sorbus 2006 5

Gianfranco Kozlovic belongs to a younger generation of Istrian winemakers who entered the winemaking business following his grandfather's and father 's footsteps. His new, modern winery, equipped with up-to-date tecnologia, is perfectly integrated in the Momjan Valley landscape.

Please ask on stand for details

UK Agent

82 Château Musar

Region Lebanon
Telephone
Email
Website
Person on stand Gaston & Marc Hochar



- 1 Château Musar, Rosé 2006
- 2 Hochar Pere et Fils, Red 2005
- 3 Château Musar, White 2004
- 4 Château Musar, Red 2004
- 5 Château Musar, Red 1998

UK Agent

Please ask on stand for details

Domaine Gerovassiliou

83

Epanomi Macedonia – Greece

+30 239 204 4567

ktima@gerovassiliou.gr

www.gerovassiliou.gr

Evangelos Gerovassiliou

Region

Telephone

Email

Website

Person on stand

Domaine Gerovassiliou, Malagousia 2010 1

Domaine Gerovassiliou, Avaton 2006 2

Domaine Gerovassiliou, Sauvignon Blanc 2010 3

Domaine Gerovassiliou, Late-Harvest Malagousia 2004 4

Domaine Gerovassiliou, Evangelo 2008 5

Biblia Chora, White 2010 6

Biblia Chora, Ovilos White 2010 7

Biblia Chora, Red 2009 8

Domaine Gerovassiliou is situated in Epanomi and was established by Evangelos Gerovassiliou in 1981. It includes a 56ha vineyard with emphasis on Greek indigenous grape varieties and cultivation in accordance with ecologically sustainable management practices. Some of the characteristics are modern winemaking techniques, a professional approach and consumer-friendly wines

Hallgarten Druitt, Novum Wines

UK Agent

Alpha Estate

Region Amyndeon – Greece
 Telephone +30 238 602 0111
 Email info@alpha-estate.com
 Website www.alpha-estate.com
 Person on stand Mr Angelos Iatridis



- 1 Alpha Estate, Sauvignon Blanc 2010
- 2 Axia, Malagouzia 2010
- 3 Axia Red Blend, Syrah-Xinomavro 2007
- 4 Alpha, Hedgehog Single-Vineyard Xinomavro 2008
- 5 Alpha, Old-Vine Reserve Xinomavro 2007
- 6 Alpha Estate Red Blend, Syrah-Merlot-Xinomavro 2007
- 7 Alpha, Utopia Tannat 2007
- 8 Alpha One, Montepulciano-Negro Amaro 2007

Alpha Estate is located in Western Macedonia, Northern Greece and in Amyndeon – the smallest appellation of Greece. Skilled second-generation vine grower Makis Mavridis and the Bordeaux-educated and trained winemaker Angelos Iatridis joined their passion and love for wine in the ultimate terroir of Amyndeon. Alpha Estate's mission statement is the exploitation of the 69ha privately owned vineyard with the highest management standards. The viticulture ecosystem of Amyndeon has all the characteristics of a great terroir.

UK Agent

Hallgarten Druitt, Novum Wines

Argyros Estate

85

Santorini – Greece
 +30 228 603 1489
 margiros@otenet.gr
 www.estate-argyros.com
 Stefanos Georgas

Region
 Telephone
 Email
 Website
 Person on stand

Argyros, Atlantis White 2010 1

Argyros, Atlantis Rosé 2010 2

Argyros, Atlantis Red 2008 3

Argyros, Aidani 2010 4

Argyros, Assyrtiko 2010 5

Estate Argyros 2010 6

Estate Argyros Oak-Fermented 2010 7

Argyros, Vinsanto 20 Years 1989 8

Argyros was established in 1903 and it is now run by the third- and fourth-generation winemakers Yiannis and Matthew Argyros. They work hard to combine the family's tradition with modern technology and to ensure the high quality of wines. Their efforts have been awarded worldwide many times.

Please ask on stand for details

UK Agent

De Wetshof Estate

Region	Robertson – South Africa
Telephone	+27 236 151 853
Email	info@dewetshof.com
Website	www.dewetshof.com
Person on stand	Mr Danie de Wet & Mr Johann de Wet

- 1 De Wetshof, Bon Vallon Chardonnay 2011
- 2 De Wetshof, Lesca Chardonnay 2010
- 3 De Wetshof, Bateleur Chardonnay 2009
- 4 De Wetshof, Fumé Blanc 2011
- 5 Danie de Wet, Muscadel 2007
- 6 De Wetshof, The Site Chardonnay 2009
- 7 Danie de Wet, Limestone Hill Chardonnay 2011

De Wetshof Estate in the Robertson Valley is a premium Chardonnay winery in South Africa, creating an exciting range of styles, highlighting the diversity of this grape. This family-owned estate combines good common sense, viticultural and oenological practices with the latest technology, to create a distinctive portfolio of top-quality wines for domestic and international markets.

UK Agent

Ellis of Richmond

Glenelly Estate

87

Western Cape – South Africa

+27 218 096 440

wine@glenelly.co.za

www.glenellyestate.com

Nicolas Bureau & May de Lencquesaing **Person on stand**

Region

Telephone

Email

Website

- Glenelly Estate, Glass Collection Chardonnay 2010 1
- Glenelly Estate, Glass Collection Cabernet Sauvignon 2009 2
- Glenelly Estate, Glass Collection Shiraz 2009 3
- Glenelly Estate, Glass Collection Merlot 2009 4
- Grand Vin de Glenelly, Chardonnay 2010 5
- Grand Vin de Glenelly 2007 6
- Lady May 2008 7

Glenelly Estate is in the Idas Valley of Stellenbosch, on the southern slopes of the Simonsberg Mountain. Its origins date back to the 17th century. Simon van der Stel, governor of the Cape, gave the land to the Huguenot François Villion. In 1812, the estate passed to Johan Peter de Villiers, and finally in 1865 it became the property of a British family, the Garlicks. They owned it for 138 years until its purchase in 2003 by May-Eliane de Lencquesaing, who for more than 30 years was owner Bordeaux's Château Pichon Longueville Comtesse de Lalande.

Seckford Agencies **UK Agent**
Lea & Sandeman, Jeroboams **Principal UK Stockists/Retailers**

88 Rupert & Rothschild Vignerons

Region Franschhoek – South Africa
 Telephone +27 218 741 648
 Email info@rupert-rothschildvignerons.com
 Website www.rupert-rothschildvignerons.com
 Person on stand Debra Savage



1 Rupert & Rothschild, Baroness Nadine 2009

2 Rupert & Rothschild, Baron Edmond 2009

3 Rupert & Rothschild, Classique 2009

Rupert & Rothschild Vignerons is a prestigious partnership in wine production between the Rupert family of South Africa and Baron Benjamin de Rothschild of France on the historic French-Huguenot farm Fredericksburg in the Franschhoek Valley. Both families share one goal: to produce world-class wine.

UK Agent

Principal UK Stockists/Retailers

Lanson International UK

Harrods, Partridges, Waddesdon Wines, Furniss Roe & Nichols, Telford Wines, Vintage House, Antique Wine Co, Henderson Wines, Rodney Densem, Everywine, Sparkling Direct, Drinkshop, SA Wines Online, Coe Vintners

Franschhoek Valley – South Africa

+27 021 878 000

cellar@la-motte.co.za

www.la-motte.co.za

Wanda Vlok-Keuler

Region

Telephone

Email

Website

Person on stand

La Motte, Sauvignon Blanc 2011 1

La Motte, Chardonnay 2009 2

La Motte, Cabernet Sauvignon 2009 3

La Motte, Millennium 2009 4

La Motte, Shiraz 2009 5

La Motte, Pierneef Sauvignon Blanc (Organically Grown) 2011 6

La Motte, Pierneef Shiraz-Viognier 2008 7

La Motte, Pierneef Shiraz-Grenache 2008 8

La Motte, in the Franschhoek Valley, produces a range of wines recognised internationally for exceptional quality. The estate has earned ISO 14001 (environmental care) and HACCP (food safety) accreditations and enjoys BWI Champion status (eco conservation). As the South African winner of the Great Wine Capitals Best of Wine Tourism 2012, La Motte was reaffirmed as an outstanding tourist destination, with an inviting tasting room, restaurant, museum and farm shop

Raisin Social UK Agent
SA Wines Online, Harrods Principal UK Stockists/Retailers

Klein Constantia Estate

Region	Constantia Valley – South Africa
Telephone	
Email	info@kleinconstantia.com
Website	www.kleinconstantia.com
Person on stand	Stiaan Cloete

- 1 Klein Constantia, Estate Sauvignon Blanc 2010
- 2 Klein Constantia, Estate Cabernet Sauvignon 2008
- 3 Klein Constantia, Madame Marlbrook 2007
- 4 Klein Constantia, Marlbrook 2008
- 5 Klein Constantia, Vin de Constance 2005

Klein Constantia Estate, situated in the Cape's beautiful Constantia Valley, was part of the original farm that produced the prized sweet wine Constantia in the 18th century. Klein Constantia has helped reclaim its former glory by initiating a revival, with its Vin de Constance. Their philosophy is founded on quality rather than quantity, reflected in their award-winning wines

UK Agent	Mentzendorff & Co Ltd
Principal UK Stockists/Retailers	Alfred The Grape, EH Booth, Hailsham Wine Cellars, Swig, Wimbledon Wine Cellars, Slurp, Waitrose, Wine Society, Majestic, Harvey Nichols, Fortnum & Mason, Berry Bros & Rudd

Sonoma-Cutrer Vineyards

91

California - USA Region
 +1 207 478 1335 Telephone
 emma_morris@b-f.com Email
 www.sonoma-cutrer.com Website
 Caroline Park Person on stand

Sonoma-Cutrer, Sonoma Coast Chardonnay 2009 1

Sonoma-Cutrer, Russian River Ranches Chardonnay 2009 2

Sonoma-Cutrer, Les Pierres Chardonnay 2009 3

Sonoma-Cutrer, Russian River Valley Pinot Noir 2007 4

The wines of Sonoma-Cutrer are carefully crafted to reflect the unique surrounding in which the grapes are grown. These are highly awarded wines, each one expressing its distinctive climate, and specific vineyard characters. The same standards of the French appellation system were used to identify specific blocks within Sonoma-Cutrer vineyards that meet grand cru requirements.

Brown Forman Beverages UK Agent
 Waitrose, Ocado, Majestic, Booths, Drinkshop, Principal UK Stockists/Retailers
 Everywine, Matthew Clarke

92 Ridge Vineyards

Region California – USA
Telephone +1 408 867 3233
Email wine@ridgewine.com
Website www.ridgewine.com
Person on stand Eric Baugher



1 Monte Bello, Chardonnay 2008

2 Lytton Springs 2009

3 Estate Cabernet 2008

Since 1962, Ridge has championed single-vineyard winemaking, searching California for those rare sites where climate, soil and grape are ideally matched. Our aim is to guide the natural process: using traditional methods, we strive to produce exceptional wines from distinctive fruit.

UK Agent Fields, Morris & Verdin
Principal UK Stockists/Retailers Berry Bros & Rudd, The Wine Society



Napa Valley – USA
+1 707 942 6926
info@diamondcreekvineyards.com
www.diamondcreekvineyards.com
Boots Brounstein & Phil Ross

Region
Telephone
Email
Website
Person on stand

Diamond Creek Vineyards, Volcanic Hill Cabernet Sauvignon 2008 1

Diamond Creek Vineyards, Red Rock Terrace Cabernet Sauvignon 2008 2

Diamond Creek Vineyards, Gravelly Meadow Cabernet Sauvignon 2008 3

Established in 1968 by Al Brounstein, Diamond Creek Vineyards was the first wine estate in California to be planted solely with Cabernet Sauvignon. Noticing three distinct soil types on his property, Brounstein became one of the first Californian vintners to produce different Cabernet Sauvignons from single vineyards (Red Rock Terrace, Gravelly Meadow and Volcanic Hill) on the same estate, setting the stage for what was to become known as super-premium Cabernet Sauvignons from Napa Valley

Vineyard Cellars

UK Agent

Cakebread Cellars

Region Napa Valley – USA
Telephone +1 707 963 5221
Email cellars@cakebread.com
Website www.cakebread.com
Person on stand Bruce Cakebread

- 1 Napa Valley Sauvignon Blanc 2010
- 2 Napa Valley Chardonnay 2009
- 3 Napa Valley Cabernet Sauvignon 2007
- 4 Napa Valley Benchland Select, Cabernet Sauvignon 2008

Since its founding in 1973, Cakebread Cellars has developed a reputation for producing world-class wines. Its success is built on quality, consistency and continuity characteristics which apply equally to the grapes, the wines, the people and the operation of the winery. The Cakebread family remains committed to creating fine Napa Valley wines.

UK Agent

Corney & Barrow

Silver Oak Cellars

95



Napa – USA
 +1 800 933 5557
 info@silveroak.com
 www.silveroak.com
 Vivien Gay

Region
 Telephone
 Email
 Website
 Person on stand

Silver Oak Cellars, Cabernet Sauvignon, Napa Valley 2006 1

Silver Oak Cellars, Cabernet Sauvignon, Alexander Valley 2007 2

Twomey Cellars, Sauvignon Blanc, Napa Valley 2010 3

Twomey Cellars, Pinot Noir, Sonoma Coast 2009 4

Twomey Cellars, Merlot, Napa Valley 2007 5

Silver Oak Cellars was founded by Ray Duncan and Justin Meyer with a dedication to producing one wine: Cabernet Sauvignon. With two wineries, one in Alexander Valley and one in Napa Valley they have remained steadfast to this commitment since 1972.

The wines are aged in 100% US oak barrels made to their exacting specifications at their own cooperage in Missouri. In 1999 the Duncan family bought Twomey Cellars, where they make Merlot, Sauvignon Blanc and Pinot Noir. Here they are able to work with small lots, carrying out their mission of making food-friendly wines that are deliciously drinkable on release.

The Wine Treasury
 Majestic

UK Agent
 Principal UK Stockists/Retailers

Ravenswood Winery

Region	Sonoma – USA
Telephone	+1 888 659 7900
Email	consumer.affairs@cwine.com
Website	www.ravenswoodwinery.com
Person on stand	Joel Peterson



- 1 Ravenswood, Vintners Blend Zinfandel 2009
- 2 Ravenswood, Old-Vine Zinfandel, Lodi 2009
- 3 Ravenswood, Old-Vine Zinfandel, Sonoma County 2008
- 4 Ravenswood, Old-Vine Zinfandel, Napa Valley 2009
- 5 Ravenswood, Teldeschi Vineyard Zinfandel 2008

In 1976, Joel Peterson founded Ravenswood in partnership with a fellow wine lover and, over the next six years, their fledgling operation moved from one winery to another. Ravenswood finally turned a corner after a dozen years and purchased a winery on the northern edge of Sonoma Valley, where the Ravenswood Visitor Center is still located today. Since its beginning, Ravenswood has been recognised the world over for its amazing Zinfandels. Today Ravenswood is known for all of its exceptional varietals, from the everyday Vintners Blend, to county-specific wines, to the top-of-the-line single-vineyard designates. Crafted in the traditional Old World style, Ravenswood continues to set a standard for uncompromising wines that are true to the places where the grapes are grown – nothing less, nothing more.

UK Agent

Accolade Wines

Bacalhôa Wines

97



Península de Setúbal & Alentejo – Portugal
 +351 212 198 060
 info@bacalhoa.pt
 www.bacalhoa.pt
 Andre Neves

Region
 Telephone
 Email
 Website
 Person on stand

Quinta da Bacalhôa, White 2010 1

Quinta da Bacalhôa, Red 2008 2

Tinto da Anfora, Grande Escolha 2008 3

Tinto da Anfora 2008 4

Palacio da Bacalhôa 2007 5

Dom Martinho 2008 6

Moscatel de Setúbal 2005 7

Moscatel de Setúbal 1999 8

Bacalhôa Wines was founded in 1922 under the name João Pires & Filhos. In 1998, Comendador Berardo became a major shareholder and continued to uphold the company's mission of excellence. The winery has an amazing heritage, such as the Renaissance Palace of Quinta da Bacalhôa, the mansion and estate in Loridos, which has the largest oriental garden in Europe, and an outstanding collection of antique Portuguese tiles. The enotourism project 'Wine, Art and Passion' has been established at the wineries. Bacalhôa Wines delivers unique and innovative products of consistent and superior quality.

El Wines, Ehrmanns
 Harrods, Wine Importers Edinburgh, Oxford Wine Co, Principal UK Stockists/Retailers
 Lisboa Delicatessen, Madeira Patisserie,
 Theater of Wine, Soho Wine Supply, Waitrose, Grape
 Expectations, The Drink Cellar

UK Agent

98 Quinta do Noval

Region Douro Valley – Portugal
Telephone 00 351 22 377 02 70
Email noval@quintadonoval.pt
Website www.quintadonoval.com
Person on stand Rute Monteiro

- 1 Noval Black
- 2 Quinta do Noval LBV 2005
- 3 10 Year Old Tawny
- 4 Colheita 1997
- 5 Cedro 2008
- 6 Quinta do Noval 2008

A major Port House, uniquely attached to its vineyards, which are accorded huge importance. It is undeniably one of the finest of all the Port producers. Its sole ultimate aim: to produce traditional vintage Ports that are a harmonious and elegant expression of the exceptional Noval terroir.

UK Agent

Gonzalez Byass

Taylor's Port 99

Douro Valley – Portugal

anglotradeenquiries@taylorfladgate.com

www.taylor.pt

Amanda Collins **Person on stand**

Region

Telephone

Email

Website

Taylor's, Chip Dry White Port	1
Taylor's, First Estate Reserve Port	2
Taylor's, Late Bottled Vintage 2005	3
Taylor's, 10 Year Old Tawny	4
Taylor's, 20 Year Old Tawny	5
Taylor's, Quinta de Vargellas 2001	6
Taylor's, Quinta de Terra Feita Vintage Port 1999	7
Taylor's, Vintage 1985	8

Taylor's is one of the oldest and most prestigious Port producers, founded more than 300 years ago in 1692. The company is family owned and managed, and has remained independent since its foundation. Taylor's is best known for its elegant and long-lasting vintage Ports which are among the world's most sought-after wines

Mentzendorff **UK Agent**
 Waitrose, Majestic **Principal UK Stockists/Retailers**

Graham's

Region	Douro – Portugal
Telephone	+01442 289 326
Email	jmv@symington.com
Website	www.grahams-port.com
Person on stand	Mark Symonds

1 Graham's, Six Grapes

2 Graham's, LBV 2006

3 Graham's, Crusted 2004

4 Graham's, Malvedos 1999

5 Graham's, Vintage 1980

6 Graham's, 10yo Tawny

Established in 1820, W&J Graham is one of the most famous names in the Port trade, and has long been synonymous with the greatest vintage Ports. At the heart of Graham's Port is the famous Quinta dos Malvedos in the upper reaches of the Douro Valley.

UK Agent Fells
Principal UK Stockists/Retailers Tesco, Sainsbury, Asda, Waitrose, Morrisons



Douro – Portugal

Region
Telephone
Email
Website

Sara Hicks [Person on stand](#)

Terras do Grifo Special Reserve 1

Rozes 10 year old infanta Isabel 2

Rozes 20 year old 3

Rozes Noble late Harvest 4

Terras do Grrifo Vintage 2007 5

The Port house of Rozès was founded in 1855 by a Bordeaux wine merchant, Ostende Rozès and has since produced Port wines of elegance, complexity, balance, generosity and richness. Sourced from grapes only from grade A and B vineyards from nine different quintas, Rozès Ports always show the full intensity of the regions' wines and are consistently of the highest quality. Terras do Grifo is produced in the Upper Duoro. Named after the huge griffon vultures that are found in the area, this premium-quality vintage Port is

Justerini & Brooks

UK Agent

102 Dobogó

Region Tokaj – Hungary
 Telephone +36 475 52 147
 Email dobogotokaj@t-online.hu
 Website www.dobogo.hu
 Person on stand Izabella Zwack



- 1 Dobogó Furmint 2009
- 2 Dobogó Betsek Furmint 2009
- 3 Dobogó Mylitta 2008
- 4 Dobogó Tokaji Aszú 6 Puttonyos 2005
- 5 Dobogó Tokaji Aszú 6 Puttonyos 2006
- 6 Dobogó Mylitta Álma 2007

Dobogó in Hungarian literally means “Clippity Clop”, the sound that horses’ hooves make on the paved streets of the little town of Tokaj where the winery was founded in 1869. Dobogó also means heartbeat, a very apt name for this little winery, a rare gem in Tokaj that distinguishes itself for making only 6 Puttonyos Tokaji Aszú, only in limited quantities, and only in outstanding vintages.

UK Agent

Liberty Wines

Royal Tokaji 103

Tokaj – Hungary
 +43 364 754 85 00
 turoczi@royal-tokaji.hu
 www.royal-tokaji.com
 Charles Mount & Patricia Parnell

Region
 Telephone
 Email
 Website
 Person on stand

Royal Tokaji, Dry Furmint 2009 1

Royal Tokaji, Late Harvest 2009 2

Royal Tokaji, Blue Label Aszu 5 Puttonyos 2007 3

Royal Tokaji, Betsek Aszu 6 Puttonyos 2005 4

Royal Tokaji, Nuylaszu Aszu 6 Puttonyos 1999 5

Please ask on stand for details
 Berry Bros & Rudd, Jeroboams, SH Jones, Lea & Sandeman, Majestic, The Wine Society, Tanners, Waitrose
 Laithwaites

UK Agent
Principal UK Stockists/Retailers

THE AWARDS



To find out all of the 2011 DWWA winners

ROOM



Taste award-winning wines from the 2011 DWWA

This year, a record 12,254 wines were entered into the world's most trusted and prestigious wine competition, the Decanter World Wine Awards. From this number, 8,330 wines went on to win an award, from Commended, Bronze, Silver and Gold medals to Regional and International Trophies.

2,932 Commended 

3,572 Bronze 

1,471 Silver 

237 Gold 

118 Regional Trophies 

25 International Trophies 

As part of *Decanter's* biggest and most esteemed event of the year, the Decanter Fine Wine Encounter, we want to give you the opportunity to taste a selection of the winners from this year's DWWA in the dedicated Awards Room. Judged by the finest international palates in the industry, including 58 Masters of Wine and 12 Master Sommeliers, this is your chance to taste what the experts have chosen.

Visit: www.decanter.com/dwva

1 LAURENTI, GRANDE CUVÉE TRADITION, CHAMPAGNE NV FRANCE

Not available in the UK
Price: £20 - £29.99

Producer: Laurenti
www.champagnelaurenti.fr



2 GRACE WINE, KOSHU KAYAGATAKE, YAMANASHI 2010 JAPAN

UK Stockist: Novum Wines
Price: £18

Producer: Grace Wine
www.grace-wine.com



3 DOMAINE HELAN MOUNTAIN, PREMIUM COLLECTION RIESLING, XINJIANG UYGUR 2008 CHINA

Not available in the UK
Price: £5 - £6.99

Producer: Domaine Helan Mountain
www.pernod-ricard-china.com



4 DOMAINE GEROVASSILIOU, MALAGOUSIA, EPANOMI MACEDONIA 2010 GREECE

UK Stockist: Novum Wines, Selfridges
Price: £13.99

Producer: Domaine Gerovassiliou
www.gerovassiliou.gr

UK Agent: Hallgarten Druit
www.hallgarten.druit.co.uk



5 CAVIT, BOTTEGA VINAI SAUVIGNON, TRENINO, TRENINO-ALTO ADIGE 2010 ITALY

UK Stockist: Boutinot (www.boutinot.com)
Price: £8.50

Producer: Cavit S.C.
www.cavit.it





6 DOMAINE TROTEREAU, QUINCY, LOIRE 2010 FRANCE

UK Stockists: Barton Brownsdon & Sadler, Berkman Wine Cellars,
Tanners Wines
Price: £17

Producer: Domaine Trotereau

UK Agent: Barton Brownsdon & Sadler
www.bbswine.com



7 VIÑA CARMEN, SAUVIGNON BLANC GRAN RESERVA, LEYDA VALLEY 2010 CHILE

UK Stockist: Hallgarten Druitt Wines (www.hallgardendruitt.co.uk)
Price: £11.99

Producer: Viña Carmen
www.carmen.com



8 VOYAGER ESTATE, SAUVIGNON BLANC-SEMILLON, MARGARET RIVER, WESTERN AUSTRALIA 2010 AUSTRALIA

UK Stockists: Justerini & Brooks (www.justerinis.com)
Price: £14.17

Producer: Voyager Estate
www.voyagerestate.com.au



Australian White
Blend over £10

9 WATERKLOOF, CIRCUMSTANCE CHENIN BLANC, STELLENBOSCH 2009 SOUTH AFRICA

UK Stockists: SA Wines Online, The Vineyard
Price: £16.19

Producer: Waterkloof
www.waterkloofwines.co.za

UK Agent: Boutinot Limited
www.boutinot.com



South African
White Single
Varietal over £10

10 GLEN CARLOU, CHARDONNAY, PAARL 2009 SOUTH AFRICA

UK Stockists: Great Western Wine, Swig, SA Wine Online, Wine Direct
Price: £11.99

Producer: Glen Carlou
www.glencarlou.co.za

UK Agent: Enotria
www.enotria.co.uk



South African
Chardonnay
over £10



11 SIMI, CHARDONNAY, SONOMA COUNTY, CALIFORNIA 2009 USA

Not available in the UK
Price: £10 - £14.99

Producer: Simi Winery
www.simiwinery.com



12 DOMAINE HELAN MOUNTAIN, CLASSIC CHARDONNAY XINJIANG UYGUR 2008 CHINA

Not available in the UK
Price: Up to £4.99

Producer: Domaine Helan Mountain
www.pernod-ricard-china.com



13 LES VIGNOBLES FONCALIEU, ENSEDUNA MUSCAT SEC, VIN DE PAYS DES COTEAUX D'ENSERUNE, LANGUEDOC-ROUSSILLON 2010 FRANCE

Not available in the UK
Price: £7 - £9.99

Producer: Les Vignobles Foncalieu
www.foncalieuvignobles.com



14 TERRAZAS DE LOS ANDES, SELECTION TORRONTÉS SALTA 2010 ARGENTINA

UK Stockists: Averys of Bristol, Cambridge Wine Merchants,
Whole Foods Market, Wine Rack
Price: £11.99

Producer: Terrazas de los Andes

UK Agent: Moët Hennessy UK



Dry Aromatic
over £10

15 CAVIT, BOTTEGA VINAI GEWÜRZTRAMINER, TRENTINO, TRENTINO-ALTO ADIGE 2010 ITALY

UK Stockist: Boutinot (www.boutinot.com)
Price: £9.50

Producer: Cavit S.C.
www.cavit.it



16 CHÂTEAU D'ESCLANS, GARRUS, CÔTES DE PROVENCE, PROVENCE 2009 FRANCE

UK Stockist: Bibendum (www.bibendum-wine.co.uk)

Price: Above £40

Producer: Château d'Esclans

www.chateaudesclans.com



17 CHÂTEAU D'ESCLANS, LES CLANS, CÔTES DE PROVENCE, PROVENCE 2009 FRANCE

UK Stockist: Bibendum (www.bibendum-wine.co.uk)

Price: £49.41

Producer: Château d'Esclans

www.chateaudesclans.com



18 HE LAN QING XUE, JIA BEI LAN, NINGXIA 2009 CHINA

Not available in the UK

Price: £15 - £19.99

Producer: He Lan Qing Xue



Red Bordeaux
Varietal over £10

19 DOMAINE HELAN MOUNTAIN, SPECIAL RESERVE CABERNET SAUVIGNON, XINJIANG UYGUR 2008 CHINA

Not available in the UK

Price: £10 - £14.99

Producer: Domaine Helan Mountain

www.pernod-ricard-china.com



20 CHÂTEAU CLAUZET, SAINT-ESTÈPHE, BORDEAUX 2008 FRANCE

Not available in the UK

Price: £30 - £39.99

Producer: Château Clauzet

www.Chateauclauzet.com



21 CHÂTEAU LA DOMINIQUE, SAINT-EMILION GRAND CRU CLASSÉ, BORDEAUX 2008 FRANCE

UK Stockists: Bordeaux Index, Berry Bros & Rudd Fine & Rare Wines,
Farr Vintners
Price: £20

Producer: Château La Dominique



22 VOYAGER ESTATE, CABERNET SAUVIGNON-MERLOT, MARGARET RIVER, WESTERN AUSTRALIA 2005 AUSTRALIA

UK Stockist: Justerini & Brooks (www.justerinis.com)
Price: £24.03

Producer: Voyager Estate
www.voyagerestate.com.au



23 VIÑA CARMEN, CABERNET SAUVIGNON GRAN RESERVA, ALTO MAIPO, MAIPÓ VALLEY 2009 CHILE

UK Stockist: Majestic
Price: £12.49

Producer: Viña Carmen
www.carmen.com

UK Agent: Hallgarten Druitt
www.hallgardendruitt.co.uk



24 VINA ROBLES, CABERNET SAUVIGNON, HUERHUERO ESTATE, PASO ROBLES, SAN LUIS OBISPO COUNTY 2008 USA

UK Stockist: California Fine Wine (www.californiafinewine.co.uk)
Price: £40

Producer: Vina Robles
www.vinarobles.com



USA Red Bordeaux
Varietal over £10

25 ROBERT MONDAVI, RESERVE CABERNET SAUVIGNON, OAKVILLE, NAPA VALLEY 2007 USA

UK Stockists: Morgan Classic Wines, Planet of the Grapes
Price: £49.99

Producer: Robert Mondavi
www.robertmondavi.com

UK Agent: Accolade Wines Ltd.
www.acolade-wines.com



26 TAGUS CREEK SHIRAZ & TRINCADEIRA, ALENTEJANO 2010 PORTUGAL

UK Stockists: Asda, Tesco

Price: £5.99

Producer: Falua
www.falua.net

UK Agent: Oakley Wine Agencies
www.oakleywineagencies.co.uk



27 DELAS, SAINT-ESPRIT, CÔTES DU RHÔNE, RHÔNE 2009 FRANCE

UK Stockist: Majestic

Price: £8.99 - £10.99

Producer: Delas
www.delas.com

UK Agent: Berkman Wine Cellars
www.berkman.co.uk



28 DOMAINE DE L'ARJOLLE, PARADOXE, VIN DE PAYS DES CÔTES DE THONGUE, LANGUEDOC- ROUSSILLON 2008 FRANCE

Not available in the UK

Price: £20 - £29.99

Producer: Domaine de l'Arjolle
www.arjolle.com



29 ALPHA ESTATE, RED BLEND, FLORINA, MACEDONIA 2008 GREECE

UK Stockist: Novum Wines

Price: £19.99

Producer: Alpha Estate
www.alpha-estate.com

UK Agent: Hallgarten Druitt
www.hallgardendruitt.co.uk



30 DON FERRANTI, RED, TERRA ALTA, CATALONIA 2009 SPAIN

Not available in the UK

Price: £5 - £6.99

Producer: Don Ferranti
www.donferrantiwine.com



31 BODEGAS RODA, RODA RESERVA, RIOJA RESERVA 2006 SPAIN

UK Stockists: Handford, Hennings Wine Merchants, Last Drop Wines,
Partridges, Tanners, Wimbledon Wine Cellars
Price: £24 - £25.50

Producer: Bodegas Roda
www.roda.es

UK Agent: Mentzendorff & Co. Ltd.
www.mentzendorff.co.uk



Red Spanish
Varietal over £10

32 SAN GIOR SOLÉ, VILLA POGGIO A VARNA, CHIANTI DOCG, TUSCANY 2009 ITALY

Not available in the UK
Price: £7 - £9.99

Producer: Soc. Agr. San Gior solé srl
www.fattoriebianchi.it



33 BIBBIANO, MONTORNELLO, CHIANTI CLASSICO, TUSCANY 2009 ITALY

UK Stockist: Berry Bros & Rudd (www.bbr.com)
Price: £15 - £19.99

Producer: Bibbiano
www.tenutadibibbiano.it



34 BIBBIANO, VIGNA DEL CAPANNINO, CHIANTI CLASSICO RISERVA, TUSCANY 2007 ITALY

UK Stockist: Berry Bros & Rudd (www.bbr.com)
Price: £20 - £29.99

Producer: Bibbiano
www.tenutadibibbiano.it



35 PETROLO, TORRIONE, TUSCANY 2008 ITALY

UK Stockists: AG Wines, Bennetts Wines, Liberty Wines
Price: £33.99

Producer: Petrolo
<http://wine.petrolo.it/>

UK Agent: Liberty Wines Ltd.
www.libertywines.co.uk



36 MARCHESI DI GRESY, CAMP GROS, BARBARESCO, PIEMONTE 2005 ITALY

UK Stockist: Paul Boutinot Agencies

Price: £68

Producer: Marchesi di Gresy
www.marchesidigresy.com

UK Agent: Boutinot Limited
www.boutinot.com



37 CANTINE RIONDO, TRIONFO, AMARONE DELLA VALPOLICELLA CLASSICO, VENETO 2007 ITALY

Not available in the UK

Price: £30 - £39.99

Producer: Cantine Riondo S.p.a.
www.cantineriondo.com



38 SECONDO MARCO DI MARCO SPERI, AMARONE DELLA VALPOLICELLA CLASSICO, VENETO 2006 ITALY

Not available in the UK

Price: £30 - £39.99

Producer: Azienda Agricola Secondo Marco Di Marco Speri
www.secondomarco.it



39 WATERKLOOF, CIRCLE OF LIFE, STELLENBOSCH 2008 SOUTH AFRICA

UK Stockists: Slurp, SA Wines Online

Price: £15 - £19.99

Producer: Waterkloof
www.waterkloofwines.co.za

UK Agent: Boutinot Limited
www.boutinot.com



40 TERRA ANDINA, ALTOS CARMENERE-CARIGNAN, MAULE - MARCHIQUE, MAULE - COLCHAGUA 2009 CHILE

Not available in the UK

Price: £10 - £14.99

Producer: Terra Andina
www.terraandina.com



41 DONA PAULA, SELECCION DE BODEGA MALBEC, LUJUAN DE CUYO, MENDOZA 2006 ARGENTINA

UK Stockist: Hallgarten Druitt (www.hallgardendruitt.co.uk)

Price: £32.99

Producer: Dona Paula

www.donapaula.com



42 CAVIT, ARÈLE VINO SANTO, TRENINO, TRENINO-ALTO ADIGE 1998 ITALY

UK Stockist: Boutinot (www.boutinot.com)

Price: £36 / 500ml

Producer: Cavit S.C.

www.cavit.it



43 DOBOGÓ, TOKAJI ASZÚ 6 PUTTONYOS, MÁD, TOKAJ-HEGYALJA 2006 HUNGARY

UK Stockists: Liberty Wines, Villeneuve Wines, Noel Young

Price: £54.99 / 500ml

Producer: Dobogó

www.dobogo.hu

UK Agent: Liberty Wines Ltd.

www.libertywines.co.uk



Hungary Sweet
over £10

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During the Decanter Fine Wine Encounter, Riedel will show a selection of the ranges and styles of glassware in its portfolio. Riedel team members will be also be keen to show you why shape matters when it comes to your glass, proving this with some top wines from around the world. The idea of the tasting is to show how the characteristics of an individual wine can be enhanced depending on

the shape of vessel you are drinking from – the same wine can taste completely different when served in a variety of glasses. The Riedel team will also demonstrate the relationship between fruit, acid, tannin and alcohol in glassware. Enjoy a personal guided tasting to discover how a range of wines from around the world taste quite differently in a selection of Riedel glasses.

Try Riedel glasses for yourself

Craggy Range, Te Muna Pinot Noir 2009



GLASS – VINUM PINOT NOIR

- The bowl shape will balance both the acidity and fruit
- More wines from the producer can be found at Stand 64 in the Grand Ballroom 1 & 2



Villa Maria, Private Bin Sauvignon Blanc 2011

GLASS – VINUM SAUVIGNON BLANC

- This glass demonstrates how we can balance the acidity in this style of wine
- More wines for the producer can be found at Stand 63 in the Grand Ballroom 1 & 2

De Wetshof, Lesca Chardonnay 2010



GLASS – VINUM CHARDONNAY

- The larger bowl shape allows the aromas to come through and express the wine's flavours across your entire palate
- More wines from the producer can be found at Stand 86 in the Grand Ballroom 1 & 2



Château Giscours 2006

GLASS – VINUM CABERNET SAUVIGNON

- The bigger bowl shape will balance the tannins
- More wines from the producer can be found at Stand 7 in the Ballroom

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Adnams	01502 727272
AG Wines	020 7266 4777
Alexander Hadleigh	01489 564563
Alivini	020 8880 2525
Alliance Wine	01505 506060
Ann et Vin	01636 700900
Averys of Bristol	0843 224 1224

B

Bablake Wines	024 7622 8272
Berkmann Wine Cellars	020 7609 4711
Berry Bros & Rudd	0800 280 2440
Bibendum	020 7449 4120
Bon Coeur	01765 688200
Booths	www.booths.co.uk
Bordeaux Index	020 7269 0700
Bottle and Basket	020 8341 7018
Brown Forman	www.brown-forman.com
Bucktrout	www.bucktroutonline.com
Butlers Wine Cellars	01273 698 724

C

C & D Wines	020 8778 1711
Cadman Fine Wines	0845 121 4011
Champagnes & Châteaux	020 7326 9655
Charles Taylor	020 7821 1772
Cheers Wine Merchant	020 7706 4684
Christopher Piper Wines	01404 814139
Cockburn & Campbell	020 88757007
Cooden Cellars	01323 649663
Coop	www.co-operative.coop
Corney & Barrow	020 7265 2400
County Stores	01823 272235

D

D Byrne & Co	01200 423152
David Roberts	01359 271795
DGB Europe	020 8877 4960
Direct Wines	028 9050 8000
Dunells	01534 736418

E

Ellis of Richmond	020 8744 5550
En Primeur	01293 550855
Enotria	020 8961 4411

Everywine.co.uk 0800 072 0011

F

Farr Vintners	020 7821 2000
Fields Morris Verdin	020 7819 0360
Fine & Rare	020 7089 7400
Fine Wine Co	0131 669 7716
Forth Wines	01577 866 001
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G

George Hill	01509 212717
Goedhuis	020 7793 7900
Gonzalez Byass UK	01707 274 790
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H

Hailsham Cellars	01323 441212
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Henderson Wines	0131 447 8580
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J

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John Armit	020 7908 0655
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L

Laithwaites	0845 194 7720
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Liberty Wines	020 7720 5350
Louis Latour Agencies	020 7409 7276
Lupe Pintos	0131 228 6241

M

Maisons Marques et Domaines	020 8812 3380
Majestic	01923 298 200
Marc Fine Wines	0207 856 9210
Marks & Spencer	www.marksandspencer.com
Matthew Clark	01275 891 400
Mentzendorff	020 7840 3600
Mephisto	07946 262 498
Millesima	0800 917 0352
Millhill Wines	020 8959 6754
Mitchells	0114 274 5587
Mondial Wine	0808 120 9752
Moreno	020 7286 0678

N

Negociants UK	01582 462 859
Nickolls & Perks	01384 394 518
Noel Young	01223 566744
Novum	01582 722 538

O

Ocado	0845 399 1122
Odbbins	0800 328 2323
Oxford Wine Co	01865 301144
Oz Wines	0845 450 1261

P

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Peake Wine Associates	020 7733 5657
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Peter Watts	01376 561130

R

R Garcia & Sons	020 7221 6119
Raeburn Fine Wines	0131 343 1159
Raisin Social	01883 731 173
Reserve Wines	0161 438 0101
Roberson	020 7371 2121
Rodney Densem	01270 212200

S

S H Jones	01295 251 179
SA Wines Online	0845 456 2365
Sainsbury's	www.sainsburys.co.uk
Sandhams Wine	01472 852118
Savage Selection	01451 860896

Seckford Agencies	01206 231188
Selfridges	020 7318 2375
Slurp Wines	08445 445464
Soho Wine Supply	020 7436 9736
Sommelier's Choice	020 8689 9643
St Martin Vintners	01273 777 788
Stevens Garnier	01628 810606
Swig	08000 272 272

T

Tanners od Shrewsbury	01743 234 500
Taste Fine Wines	01484 426226
Taurus Wines	01483 54 84 84
Temple Wines	020 8905 9484
Terry Platt	01492 874099
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The Drink Shop	01843 570571
The General Wine Co	01428 727744
The Vintage House	01438 737700
Thomas Panton	01666 503088

V

V H Wines	01772 422996
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Vine Trail	0117 921 1770
Vinea	0151 707 8962

W

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We Love Fine Wines	01732 464100
Whole Foods Market	0800 0431 455
Wimbledon Wine Cellars	0207 736 2191
Wine & the Vine	www.wineandthevine.co.uk
Wine Direct	0845 6033717
Wine Rack	0208 801 0011
Wine Treasury	020 7793 9999
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Winehouse	01273 870055
Wines of the World	020 8947 7725
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